



FOR THE THREE AND SIX-MONTH PERIODS ENDED JUNE 30, 2011 On behalf of our Board of Directors, management and staff we are pleased to present our Q-2, 2011 Quarterly Report. In it you will see that we achieved top line growth in Q-2 with the addition of our 2010 acquisitions and strength in commercial grain handling, however that growth is not yet fully reflected on the bottom line. We are feeling the effects of a headwind in foreign exchange that masks real growth while the impact of several of our 2010 growth initiatives have been slow out of the gate. Our Mepu division has experienced a softer than expected season and our Twister greenfield expansion project has experienced start up delays. We expand on these challenges further in the report. Our core businesses remain strong. All in we generated adjusted EBITDA of \$18.2 million for the quarter compared to \$19.5 million in 2010. Year to date adjusted EBITDA is \$30.0 million at June 30, 2011 compared to \$29.4 million for the same period in 2010. Q-2 sales of \$86.1 million easily surpassed last year's record Q-2 sales of \$74.4 million with the addition of the Tramco and Franklin acquisitions last fall. Year to date sales at June 30, 2011 are \$152 million compared to \$126 million for the same period in 2010.

While our Q-2 results didn't meet plan we want to be clear that the reasons have been identified and that our outlook for growth in 2012 and beyond remains optimistic. The building blocks we put in place in 2010 continue to have great strategic value for the long term development of our company. The acquisition of Mepu adds to the breadth of our catalogue and to our ability to offer a one stop shop for our customers. Unfortunately last year's drought has left their domestic market for dryers somewhat stressed with excess inventory carryover and aggressive pricing. This made it difficult to effectively pass along higher steel costs earlier this year. In addition, Mepu's traditional business in Belarus was completely shut out by extraordinary political and economic conditions. Based on historic sales Mepu was expecting approximately \$1m in revenue in dryers in Belarus this season. The establishment of a Beach Head for our eastern European regional operations in Finland progressed but at a slower pace than expected Recruitment of a new AGI regional team took longer than originally anticipated but the good news is that we have hired some very talented people to go forward with in the region.

When we initiated our Twister greenfield expansion project last year we set some very tight timelines for plant, equipment and design deliverables. Our initial goal was to be operational with a very limited product offering some time in Q-1, 2011. Early this year while we were being delayed by difficulties related to the commissioning of the production equipment, we decided to broaden the design parameters. This has provided a more complete and attractive offering to our customers. However when the commissioning delays spilled into the latter half of Q-2, it magnified the start up bottleneck in prototyping, pre-production and design documentation that impaired our ability to conduct profitable business. We are working hard on the catch up phase and expect to have stabilized operations by year end. Meanwhile we are proceeding to seed the markets with initial product as a foundation for profitable business in 2012 and beyond.

The Franklin acquisition has played an extremely valuable role in prototyping Twister bin parts on an expedited basis. It underscored the importance of having an additional manufacturing resource in house when needed. Franklin has also completed the transition of Wheatheart livestock equipment manufacturing from Saskatoon to Winnipeg. This has allowed us to convert the Wheatheart manufacturing facility into an assembly, warehouse and service centre. We are currently exploring additional inter- division manufacturing opportunities.

The Tramco acquisition is performing nicely to plan. We have enjoyed a considerable increase in international exposure as a result of its high profile brand. In Q-2 we completed a large Middle East project and secured new business in Latin America in particular. In September we plan to establish an AGI regional sales office in South America. This is an important step in the development of sustainable growth in the region. Tramco also gives us a new window into China and Southeast Asia. Overall AGI's international sales grew to 17% of total sales up from 11% a year ago at this time. We still have a long way to go, particularly with storage, but we remain confident with our direction and our tool kit at hand. As mentioned before, the developmental phase will include some choppiness. Q-2 results are an example of that.

As we look to the second half of 2011, crop conditions are still subject to weather variability. In many parts of North America a wet, late spring planting has been followed by record summer heat. This is advancing crops more quickly than earlier anticipated. It is still unclear if we will have a favourably long drawn out harvest like in 2009, or a shorter harvest season like last year. Crops in Western Canada look to be above average, albeit on a smaller acreage base due to the wet spring. At this stage we will proceed with preparations in our on-farm business for a normal harvest season and make our adjustments as visibility permits. Demand for commercial grain handling equipment remains very strong, both in North America and overseas. We will continue with the development of our recent growth initiatives for 2012 on the basis of strong sustainable agricultural fundamentals.

Although we have encountered temporary setbacks to our ambitious growth plans, our core businesses remain strong and it is the stability of our core businesses that allow us to aggressively pursue our business plan unabated. We will continue to strive to add shareholder value.

Gary Anderson President/CEO

# AG GROWTH INTERNATIONAL INC. MANAGEMENT'S DISCUSSION AND ANALYSIS, SECOND QUARTER 2011 Dated: August 12, 2011

This Management's Discussion and Analysis ("MD&A") should be read in conjunction with the audited consolidated financial statements and accompanying notes of Ag Growth International Inc. ("Ag Growth", the "Company", "we", "our" or "us") for the year ended December 31, 2010, which were prepared in accordance with previous Canadian generally accepted accounting principles ("CGAAP"), the unaudited interim consolidated financial statements of the Company for the three month period ended March 31, 2011, which were prepared in accordance with International Financial Reporting Standards ("IFRS") and the unaudited interim consolidated financial statements of the Company for the three month periods ended June 30, 2011, which were prepared in accordance with IAS 34, Interim Financial Reporting.

Results are reported in Canadian dollars unless otherwise stated. As at June 30, 2011, the closing value of the US dollar in Canadian dollars was \$0.9645, down 9.4% from \$1.0646 as at June 30, 2010, according to the Bank of Canada.

Throughout this MD&A references are made to "trade sales", "EBITDA", "adjusted EBITDA", "gross margin", "funds from operations" and "payout ratio". A description of these measures and their limitations are discussed below under "Non-IFRS Measures".

This MD&A contains forward-looking statements. Please refer to the cautionary language under the heading "Risks and Uncertainties" and "Forward-Looking Statements" in this MD&A, and in our most recently filed Annual Information Form.

# SUMMARY OF RESULTS FOR THE SECOND QUARTER AND FIRST HALF OF 2011

We achieved record second quarter and first half sales in 2011 as revenues from divisions acquired in 2010 and strength in commercial grain handling more than offset the negative impact of foreign exchange and weather-related weakness in western Canada. Adjusted EBITDA declined in the second quarter of 2011 compared to 2010 as a result of foreign exchange rate fluctuations, high steel costs, and significant normal course of business start-up challenges at a new storage bin manufacturing facility in Alberta. Diluted earnings per share for the three and six months ended June 30, 2011 were \$0.91 per share and \$1.34 per share, respectively, representing increases of 5.8% and 9.8% compared to the same periods in the prior year. The following table sets forth a summary of our results for the second quarter and first half of 2011 compared with a year earlier.

millions except per share	Q2 2011	Q2 2010	Change	H1 2011	H1 2010	Change
Trade sales <sup>(1)</sup>	\$86.1	\$74.4	15.7%	\$152.1	\$126.0	20.7%
Net profit	\$12.0	\$11.6	3.4%	\$16.7	\$16.0	4.4%
Average shares outstanding (basic)	12.3	12.9	(4.7)%	12.4	13.0	(4.6)%
EPS (diluted)	\$0.91	\$0.86	5.8%	\$1.34	\$1.22	9.8%

EBITDA <sup>(2)</sup>	\$20.4	\$20.5	(0.5)%	\$33.7	\$32.2	1.6%
Adjusted EBITDA <sup>(2)</sup>	\$18.2	\$19.5	(6.7)%	\$30.0	\$29.4	2.0%
Dividends declared per share <sup>(3)</sup>	\$0.60	\$0.51	17.6%	\$1.20	\$1.02	17.6%
Total dividends paid <sup>(3)</sup>	\$7.5	\$6.6	13.5%	\$15.1	\$13.3	12.9%

(1) Sales excluding gains or losses on foreign exchange contracts (See "Non-IFRS Measures").

(2) The EBITDA Reconciliation table later in this MD&A shows the difference between EBITDA and adjusted EBITDA (See also "Non-IFRS Measures").

(3) The Company's dividend policy is described in the "Dividends" section of this MD&A.

#### **CORPORATE OVERVIEW**

We are a manufacturer of agricultural equipment with a focus on grain handling, storage and conditioning products. Our business is affected by regional and global trends in grain volumes, on-farm and commercial grain storage and handling practices, and crop prices. Our business is seasonal, with higher sales occurring in the second and third calendar quarters compared with the first and fourth quarters.

We sell portable versions of our products primarily to individual farmers, mainly through a network of independent dealers and distributors. We sell larger, commercial (sometimes referred to as stationary) versions of our products primarily to corporate customers, mainly by bidding for contracts.

We manufacture in Canada, the US and Europe and we sell products globally, with most of our sales in the US. The following table sets forth our geographic concentration of sales for the first half of 2011 compared with a year earlier.

Trade Sales by geographic region <sup>(1)</sup>	H1 2011	H1 2010
Canada	23.1%	26.5%
US	60.0%	62.7%
Overseas	16.9%	10.8%
Total	100.0%	100.0%

(1) Sales excluding gains or losses on foreign exchange contracts (See "Non-IFRS Measures")

Our business is sensitive to fluctuations in the value of the Canadian and US dollars as a result of our exports from Canada to the US and as a result of earnings derived from our US based divisions. Fluctuations in currency impact our results even though we engage in currency hedging with the objective of partially mitigating our exposure to these fluctuations.

Our business is also sensitive to fluctuations in input costs, especially steel, a principal raw material in our products. Steel represented approximately 29% of production costs in fiscal 2010. Short-term fluctuations in the price of steel impact our financial results even though we strive to partially mitigate our exposure to such fluctuations through the use of long-term purchase contracts, bidding commercial projects based on current input costs, and passing input costs on to customers through sales price increases.

#### **Acquisitions in Fiscal 2010**

The inclusion of the assets, liabilities and operating results of a number of previously announced acquisitions significantly impact comparisons with 2010. As such, the acquisitions made in fiscal 2010 are summarized briefly below.

**Mepu Oy** – Ag Growth acquired 100% of the outstanding shares of Mepu Oy ("Mepu"), on April 29, 2010, for cash consideration of \$11.3 million, plus costs related to the acquisition of \$0.6 million and the assumption of a \$1.0 million operating line. The acquisition was funded from cash on hand. Mepu is a Finland based manufacturer of grain drying systems and other agricultural equipment. The acquisition of Mepu provided the Company with a complementary product line, distribution in a region where the Company previously had only limited representation and a corporate footprint near the growth markets of Russia and Eastern Europe. Mepu had average sales and EBITDA of approximately 14 million Euros (CAD \$19 million) and 1.5 million Euros (CAD \$2 million), respectively, in the three fiscal years prior to acquisition. The nature of Mepu's business is very seasonal with a heavy weighting towards the second and third quarters.

**Franklin Enterprises** – Ag Growth acquired the assets of Winnipeg-based Franklin Enterprises Ltd ("Franklin") effective October 1, 2010 for cash consideration of \$7.1 million, plus costs related to the acquisition of \$0.4 million and a working capital adjustment of \$1.7 million. The acquisition was funded from cash on hand. Franklin enhances Ag Growth's manufacturing capabilities and can increase production capacity in periods of high in-season demand. Franklin has played an integral role in the development of the new storage bin product line. Franklin's custom manufacturing business is expected to generate monthly sales of approximately \$1 million and to roughly break-even on an EBITDA basis.

**Tramco, Inc.** – Ag Growth acquired 100% of the outstanding shares of Wichita, Kansas-based Tramco, Inc. ("Tramco"), on December 20, 2010, for cash consideration of \$21.5 million, less a working capital adjustment of \$1.4 million. Costs related to the acquisition were \$0.6 million. The acquisition was funded from cash on hand. Tramco is a manufacturer of heavy duty chain conveyors and related handling products, primarily for the grain processing sector. Tramco is an industry leader with a premier brand name and strong market share and as such provides the Company with an excellent entry point into a new segment of the food supply chain. Tramco had average sales and EBITDA of approximately \$30 million and \$4 million, respectively, in the two fiscal years prior to acquisition. Demand in the processing sector in 2011 remains strong, particularly in overseas markets. Tramco manufactures in Wichita, Kansas, and in Hull, England. It has a sales office in the Netherlands.

# OUTLOOK

The primary demand driver for portable grain handling equipment is the volume of grains grown, and based on current conditions management anticipates that a large US crop will be supportive of demand. Prospects for a large US crop are good, based on 2011 planting by US farmers of approximately 92 million acres of corn, up 4.5% from 88 million acres in 2010. In addition, positive agricultural macro-economic factors continue to drive demand for commercial grain handling equipment both domestically and overseas.

Our commercial divisions continue to deliver strong growth in North America and internationally due in part to increasing capital expenditures by the major multinational grain handlers. We have

recently won projects in Russia, Eastern Europe, Southeast Asia and Latin America and are in the process of establishing a sales office in South America in hopes of further capitalizing on growth potential in this market in 2012 and beyond.

We are, however, anticipating certain challenges in the second half of 2011. The delivery and final commissioning of our new storage bin manufacturing equipment occurred later than originally anticipated, which delayed the ambitious ramp up of our greenfield facility and magnified the start up bottleneck in prototyping, pre-production and design documentation and the implementation of new manufacturing processes. While these matters are being resolved, we are temporarily incurring higher costs to meet the needs of our customers and have missed certain international opportunities that we had previously expected to win for 2011. Gross margin pressures are expected to continue in the second half of 2011 due to high steel costs and less than optimal operating efficiencies as we address our start-up challenges. The new bins have been well received, based on feedback from early customers.

Our Mepu division has experienced adverse market conditions in Scandinavia and Russia, the result of extremely aggressive pricing by competitors with excess inventories due to 2010 drought conditions, combined with rising steel input costs that can't be passed on to customers in current market conditions. We have also experienced a deteriorating situation in Belarus, which is experiencing significant inflation, currency devaluation, hard currency and credit restrictions and political protests. These factors have significantly weakened demand for Mepu's products compared with 2010.

The continued strength of the Canadian dollar versus the US dollar may negatively impact 2011 financial results compared to the prior year. Demand in the second half of 2011 will be influenced by crop conditions. Due to a prolonged heat wave in the US, there is a risk of crop deterioration. Demand may also be impacted by changes in global macro-economic factors.

We remain very positive about growth for 2012 and beyond based on positive agricultural fundamentals, including increased emphasis on agricultural infrastructure around the world, especially in developing countries where we are establishing overseas sales. We are still at the front end of our international development, and we are very confident that we will continue to gain traction there with the quality of our products, the strength of our brands, the breadth of our catalogue and the talent of our sales team. We expect start-up challenges at our new Alberta bin plant to be fully resolved by the end of 2011, and we retain a very positive outlook for contributions from this plant in 2012 and beyond. We are confident that the combination of lean manufacturing practices and growing demand for storage bins, particularly in overseas markets, will pay off handsomely in the long term.

# **DETAILED OPERATING RESULTS**

	Three Montl	hs Ended	Six Months	s Ended
(thousands of dollars)	Jun 3	60	Jun 3	30
	2011	2010	2011	2010
Trade sales <sup>(1)</sup>	\$86,124	\$74,377	\$152,130	\$126,016
Gain on foreign exchange <sup>(2)</sup>	1,987	2,350	3,046	3,139
Sales	88,111	76,727	155,176	129,155
Cost of inventories	56,026	44,567	98,709	75,912
Depreciation & amortization	1,288	842	2,704	1,520
Total cost of sales	57,314	45,409	101,413	<u>77,432</u>
Gross profit	<u>30,797</u>	31,318	53,763	<u>51,723</u>
Gross margin <sup>(1)</sup>	34.9%	40.0%	35.1%	<u>39.8%</u>
General and administrative	11,971	10,535	23,710	21,126
Depreciation & amortization	959	825	1,816	1,632
Other operating income	(42)	(174)	(61)	(204)
Other operating expenses	(4)	276	134	27
Operating Profit	17,913	19,856	28,164	29,142
Finance costs	3,114	3,107	6,232	6,236
Finance income	(193)	1,059	(987)	126
Profit before income taxes	14,992	15,690	22,919	22,780
Current income taxes	2,333	1,626	2,874	1,721
Deferred income taxes	665	2,434	<u>3,345</u>	<u>5,078</u>
Profit for the period	<u>\$11,994</u>	<u>\$11,630</u>	<u>\$16,700</u>	<u>\$15,981</u>
Net profit per share				
Basic	<u>\$0.97</u>	<u>\$0.90</u>	<u>\$1.35</u>	<u>\$1.23</u>
Diluted	<u>\$0.91</u>	<u>\$0.86</u>	<u>\$1.34</u>	<u>\$1.22</u>

See "Non-IFRS Measures".
 Primarily related to gains on foreign exchange contracts.

# **EBITDA RECONCILIATION**

(thousands of dollars)	Three Mont June		Six Months Ended June 30		
	2011	2010	2011	2010	
Profit before income taxes	\$14,992	\$15,690	\$22,919	\$22,780	
Finance costs	3,114	3,107	6,232	6,236	
Amortization in cost of sales	1,288	842	2,704	1,520	
Amortization in G&A expenses	959	825	1,816	1,632	
EBITDA <sup>(1)</sup>	20,353	20,464	33,671	32,168	
Gain on foreign exchange in sales <sup>(2)</sup>	(1,987)	(2,350)	(3,046)	(3,139)	
Loss (gain) on foreign exchange in finance income	(188)	1,125	(758)	350	
Gain on sale of property, plant & equipment	16	(23)	(2)	(43)	
Other operating expense	(4)	276	134	27	
Adjusted EBITDA <sup>(1)</sup>	<u>\$18,190</u>	<u>\$19,492</u>	<u>\$29,999</u>	<u>\$29,363</u>	

See "Non-IFRS Measures".
 Primarily related to gains on foreign exchange contracts.

ASSETS AND LIABILITIES (thousands of dollars)	June 30 2011	June 30 2010
Total assets	\$390,737	\$391,419
Total liabilities	\$182,871	\$172,282

# **EXPLANATION OF OPERATING RESULTS**

Trade sales

	Three	Three Months Ended S June 30			Six Months Ended June 30		
	2011	2010	Change	2011	2010	Change	
Canada	\$19,247	\$19,107	0.7%	\$35,173	\$33,347	5.5%	
US	52,489	46,693	12.4%	91,274	79,099	15.3%	
Overseas	14,388	8,577	67.8%	25,683	13,570	89.3%	
Total	\$86,124	\$74,377	15.8%	\$152,130	\$126,016	20.7%	

- (1) Trade sales, which exclude gains or losses on foreign exchange contracts, are defined under Non-IFRS measures.
- (2) The revenue information above is based on the location of the customer.

Trade sales for the second quarter of 2011 were \$86.1, up 15.8% from \$74.4 million a year earlier. Trade sales for the first half of 2011 were \$152.1 million, up 20.7% from \$126.0 million a year earlier. The gains in both periods were largely the result of sales from companies acquired in 2010 and strong demand for commercial equipment, partially offset by the negative effect of a stronger Canadian dollar and less than optimal crop production conditions in western Canada.

Excluding the impact of acquisitions, trade sales were \$69.4 million for the second quarter of 2011 (2010 - \$71.0 million) and \$122.7 million for the first half of 2011 (2010 - \$122.6 million). Sales would have been higher in the 2011 periods but for the delayed start up of the storage bin production plant and the impact of the stronger Canadian dollar.

The Canadian dollar was stronger in the second quarter of 2011 (average rate of \$0.97) compared to 2010 (average rate of \$1.04) which resulted in lower sales for financial reporting purposes. To illustrate, in 2010 a \$100,000 sale denominated in U.S. dollars (whether imported from Canada or manufactured in the US) would have been reported as CAD \$104,000, while the same sale would have been reported as CAD \$97,000 in 2011.

If the Canada/US exchange rates in 2011 had been the same as 2010, sales in the second quarter of 2011 (on a net of acquisitions basis) would have been approximately \$75 million, representing a new record and a 5.6% increase from \$71.0 million in the second quarter of 2010. Similarly, sales in the first half of 2011 would have been approximately \$129 million, also a new record and a 5% increase from \$122.6 million in the first half of 2010.

- Trade sales in the US market, denominated in US dollars and net of sales attributable to acquisitions completed in 2010, totalled US \$47.9 million in the second quarter of 2011, up 3% from US \$46.7 million a year earlier, and US \$82.2 million in the first half of 2011, up 5% from US \$78.1 million a year earlier. The significant increase is primarily the result of strong sales of commercial equipment as positive agricultural fundamentals continued to stimulate demand.
- Canadian trade sales, net of sales attributable to acquisitions completed in 2010, totalled \$17.2 million in the second quarter of 2011, down 9% from \$19.1 a year earlier. The decrease is the result of lower sales of portable grain handling equipment as the negative impact of excessive moisture in Western Canada affected all of the second quarter of 2011 but only the latter part of the second quarter of 2010. For the first half of 2011, Canadian trade sales, net of sales attributable to acquisitions completed in 2010, totalled \$31.5 million, down 5.4% from \$33.3 million, a year earlier. Canadian trade sales in the first half of 2011 benefited from stronger sales of commercial equipment and, excluding these, our sales of on-farm portable grain handling, storage and aeration equipment in the second quarter and first half of 2011 decreased 14% and 9%, respectively, compared to 2010.
- International trade sales in the second quarter of 2011 were \$14.4 million, up 67% from \$8.6 million a year earlier, mainly due to our 2010 acquisitions of Mepu and Tramco (see "Acquisitions in fiscal 2010" above) and commercial projects in Eastern Europe, South America and the Middle East. Excluding acquisitions, international sales were \$5.7

million in the second quarter of 2011, up 10% from \$5.2 million a year earlier. Similarly, international sales excluding acquisitions were \$11.2 in the first half of 2011, up 10% from \$10.2 in the first half of 2010. Our international footprint continues to grow as a result of additions to the international sales and marketing team and the acquisitions. International sales activity in the second quarter included sales to Russia, South America, the Middle East and Southeast Asia.

# **Gross Profit and Gross Margin**

	Three Months Ended June 30			Six Months Ended June 30		
	2011	2010		2011	2010	
Gross Profit <sup>(1)</sup> (\$ millions)	\$30.1	\$29.8	1.0%	\$53.4	\$50.1	6.6%
Gross Margin <sup>(2)</sup> (as a % of trade sales)	34.9%	40.1%		35.1%	39.8%	
Gross Margin <sup>(3)</sup> (excluding acquisitions)	37.5%	40.0%		38.1%	39.7%	

(1) Trade sales less cost of sales excluding depreciation and amortization.

- (2) Trade sales less cost of inventories, net of the depreciation and amortization included in cost of sales, as defined under non-IFRS measures.
- (3) Gross margin without taking into effect the divisions acquired in 2010 so as to provide a comparison based only on the results of divisions that were operating in both periods.

Gross margin declined in the second quarter of 2011, compared with a year earlier, mainly due to the 2010 acquisitions. As expected the consolidated gross margin was negatively impacted by the inclusion of Mepu, Franklin and Tramco as the gross margins of these newly acquired businesses are lower than Ag Growth's historical gross margin percentage.

Gross margin excluding acquisitions declined in the second quarter of 2011 compared with a year earlier due to:

- The adverse effect of the strong Canadian dollar;
- The higher cost of steel inputs, which mainly affected certain products for which costs could not be passed on, including products produced by the Mepu division and the new storage bin plant in Alberta; and
- Start-up issues at the new storage bin plant in Alberta, including the inefficiency of labour during commissioning and debugging of equipment and inefficiencies in the manufacture of the new product during the learning period.

For the first half of 2011, the increase in gross profit would have been greater but for factors described above.

The factors noted above were partially offset by the continued benefits of high throughput and production efficiencies that resulted from the implementation of lean manufacturing practices at several of the Company's divisions.

For the first half of 2011, the factors affecting the gross margin were similar to those affecting the second quarter.

# **General and Administrative Expenses**

	Three Months Ended June 30			Six Months Ended June 30		
	2011	2010	Change	2011	2010	Change
G&A (\$ millions)(1)	\$12.0	\$10.5	14.3%	\$23.7	\$21.1	12.3%
G&A (as a % of trade sales)	13.9%	14.1%		15.6%	16.7%	

(1) G&A excluding depreciation and amortization.

For the second quarter of 2011 G&A expressed as a percentage of trade sales was consistent with the year earlier period but increased by 14.3% expressed in dollars. The main reason for the increase was the 2010 acquisitions. Most of the remainder of the increase consisted of non-recurring professional fees related to the transition to IFRS. Partially offsetting these factors was lower stock-based compensation that resulted from a reduced number of share awards outstanding and a lower expense related to the LTIP. For the first half of 2011, the factors affecting the increase in G&A, expressed in dollars, were similar to those affecting the second quarter.

# EBITDA and Adjusted EBITDA

(\$ millions)	Three Months Ended June 30						Months End June 30	led
	2011	2010	Change	2011	2010	Change		
EBITDA <sup>(1)</sup>	\$20.4	\$20.5	(0.5)%	\$33.7	\$32.2	4.7%		
Adjusted EBITDA <sup>(1)</sup>	\$18.2	\$19.5	(7.2)%	\$30.0	\$29.4	2.0%		

(1) See the EBITDA reconciliation table above and "Non-IFRS Measures" later in this MD&A.

The adjusted EBITDA decline in the second quarter of 2011 compared with a year earlier is largely due to the stronger Canadian dollar, start-up challenges at the Company's new storage bin facility, weather related weakness in western Canada and the factors affecting Mepu, as described above under "Outlook". The acquisitions made in 2010 did not contribute significantly to adjusted EBITDA.

The EBITDA decline for the second quarter of 2011 compared with a year earlier is due to the factors affecting adjusted EBITDA offset by a larger gain on foreign exchange derivative contracts.

For the first half of 2011, the increases in adjusted EBITDA and EBITDA were largely attributable to strength in commercial handling, partially offset by the factors that negatively impacted the second quarter of 2011.

# Finance Costs

The Company's bank indebtedness as at June 30, 2011 was \$2.2 million (2010 - \$nil) and its outstanding long-term debt including the current portion was \$23.7 million (2010 - \$26.2 million). Long-term debt at June 30, 2011 is comprised of US \$25.0 million aggregate principal amount of non-amortizing secured notes that bear interest at 6.80% and mature October 29, 2016 and \$0.1 million of 0% GMAC financing, net of all deferred financing costs of \$0.4 million. The

Company is also party to a credit facility with three Canadian chartered banks that includes CAD \$10.0 million and US \$2.0 million available for working capital purposes and provides for nonamortizing long-term debt of up to CAD \$38.0 million and US \$20.5 million. The facilities bear interest at rates of prime plus 0.50 % to prime plus 1.50% based on performance calculations and matures on October 29, 2012. See "Financial Instruments".

Obligations under capital lease of \$0.3 million include a number of equipment leases with an average interest rate of 6.5%. The lease end dates are in 2011 and 2012.

Finance costs for the three and six month periods ended June 30, 2011 were \$3.1 million and \$6.2 million, respectively (2010 - \$3.1 million and \$6.2 million). At June 30, 2011 the Company had outstanding \$114.9 million aggregate principal amount of convertible unsecured subordinated debentures (2010 - \$115.0 million). The Debentures bear interest at an annual rate of 7.0% and mature December 31, 2014. See "Capital Resources". Finance costs are comprised of the 7.0% coupon interest on the Debentures, non-cash interest related to debenture accretion, the amortization of deferred finance costs, stand-by fees and other sundry cash interest.

# **Finance Income**

Finance income is comprised of interest earned on the Company's surplus cash balances and gains or losses on translation of the Company's U.S. dollar denominated long-term debt.

# Depreciation and amortization

Under IFRS the depreciation of property, plant and equipment and the amortization of intangible assets are categorized on the income statement in accordance with the function to which the underlying asset is related.

	Three Mont June		Six Months Ended June 30		
	2011	2010	2011	2010	
Depreciation in cost of sales	\$1,227	\$695	\$2,335	\$1,357	
Depreciation in G&A	130	97	245	186	
Total Depreciation	<u>\$1,357</u>	<u>\$792</u>	<u>\$2,580</u>	<u>\$1,543</u>	

	Three Mon June		Six Months Ended June 30		
	2011	2011	2011	2010	
Amortization in cost of sales	\$61	\$147	\$369	\$163	
Amortization in G&A	829	728	1,571	1,446	
Total Amortization	<u>\$890</u>	<u>\$875</u>	<u>\$1,940</u>	<u>\$1,609</u>	

### Current income tax expense

For the three and six months ended June 30, 2011, the Company recorded current tax expense of 2.3 million and 2.9 million, respectively (2010 - 1.6 million and 1.7 million). Current tax expense relates primarily to certain subsidiary corporations of Ag Growth, including its U.S. and Finland based divisions.

### Deferred income tax expense

For the three and six months ended June 30, 2011, the Company recorded future tax expense of 0.7 million and 3.3 million, respectively (2010 - 2.4 million and 5.1 million). The deferred tax expense in 2011 relates to the utilization of deferred tax assets plus a decrease in deferred tax liabilities that related to the application of corporate tax rates to reversals of temporary differences between the accounting and tax treatment of depreciable assets, intangibles, reserves, deferred compensation plans and deferred financing fees.

#### Profit and profit per share

For the three and six months ended June 30, 2011, the Company reported net profit of \$12.0 million and \$16.7 million, respectively (2010 - \$11.6 million and \$16.0 million), basic net profit per share of \$0.97 and \$1.35 (2010 - \$0.90 and \$1.23), and fully diluted net profit per share of \$0.91 and \$1.34 (2010 - \$0.86 and \$1.22).

2011					
	Average USD/CAD Exchange Rate	Sales	Profit (Loss)	Basic Profit per Share	Diluted profit per Share
Q1	\$0.99	\$67,065	\$4,706	\$0.38	\$0.38
Q2	\$0.96	\$88,111	\$11,994	\$0.97	\$0.91
Q3					
Q4					
Fiscal 2011	\$0.97	\$155,176	\$16,700	\$1.35	\$1.34

# **QUARTERLY FINANCIAL INFORMATION** (thousands of dollars):

2010 (1)					
	Average USD/CAD Exchange Rate	Sales	Profit (Loss)	Basic Profit per Share	Diluted Profit per Share
Q1	\$1.05	\$ 52,430	\$ 4,351	\$0.33	\$0.33
Q2	\$1.03	76,727	11,626	\$0.90	\$0.85
Q3	\$1.05	88,703	15,164	\$1.23	\$1.12
Q4	\$1.02	50,970	(817)	\$(0.07)	\$(0.07)
Fiscal 2010	\$1.04	\$268,830	\$30,324	\$2.39	\$2.36

2009 (1)					
	Average USD/CAD Exchange Rate	Sales	Profit (Loss)	Basic Profit per Share	Diluted Profit per Share
Q1	\$1.25	\$55,289	\$10,127	\$0.79	\$0.79
Q2	\$1.18	66,840	16,431	\$1.29	1.27
Q3	\$1.11	68,316	15,126	\$1.17	1.16
Q4	\$1.07	46,849	3,619	\$0.28	0.27
Fiscal 2009	\$1.15	\$237,294	\$45,303	\$3.53	\$3.45

(1) Quarterly results for 2010 have been restated in accordance with IFRS. The Company was not required to apply IFRS to periods prior to 2010 and accordingly 2009 comparative data is presented in accordance with CGAAP.

Interim period sales and profit historically reflect seasonality. The third quarter is typically the strongest primarily due to the timing of construction of commercial projects and high in-season demand at the farm level. Due to the seasonality of Ag Growth's working capital movements, cash provided by operations will typically be highest in the fourth quarter.

The following factors impact the comparison between periods in the table above:

- Sales, gain (loss) on foreign exchange, profit, and profit per share in all periods are significantly impacted by the rate of exchange between the Canadian and U.S. dollars.
- Sales, net profit and profit per share are significantly impacted by the acquisitions of Mepu (April 29, 2010), Franklin (October 1, 2010) and Tramco (December 20, 2010).
- Profit and profit per share in the first and second quarters of 2009 benefited from nonrecurring deferred income tax recoveries related to Ag Growth's conversion to a corporation (the "Conversion") and a change in effective tax rates.
- Profit and profit per share subsequent to October 27, 2009 are impacted by interest expense related to the Debentures (see "Capital Resources").

# **CASH FLOW AND LIQUIDITY**

(thousands of dollars)	Six Month June		Three Mont June	
	2011	2010	2011	2010
Profit before income taxes for the period	\$14,992	\$15,690	\$22,919	\$22,780
Add charges (deduct credits) to operations not requiring a current cash payment:				
Depreciation and amortization	2,247	1,667	4,520	3,152
Translation loss (gain) on foreign exchange	(636)	2,568	(2,075)	1,158
Non-cash interest expense	600	558	1,189	1,127
Stock based compensation	440	1,171	1,118	2,695
Loss (gain) on sale of assets	<u>    16</u>	(23)	(2)	(43)
	<u>17,659</u>	<u>21,631</u>	27,669	<u>30,869</u>
Net change in non-cash working capital balances related to operations:				
Accounts receivable	(17,130)	(15,766)	(22,539)	(25,512)
Inventory	(6,154)	(2,018)	(9,939)	(5,201)
Prepaid expenses and other assets	(123)	(77)	2,399	(344)
Accounts payable and accruals	5,321	3,908	4,952	5,208
Customer deposits	222	(84)	893	(1,260)
Provisions	(54)	200	(13)	341
	<u>(17,918)</u>	(13,837)	(24,247)	<u>(26,768)</u>
Settlement of SAIP obligation	0	0	(1,998)	0
Income tax (paid)	(1,182)	(735)	(2,889)	<u>(680</u> )
Cash provided by (used in) operations	<u>\$(1,441)</u>	<u>\$7,059</u>	<u>\$(1,465)</u>	<u>\$3,421</u>

For the three and six months ended June 30, 2011, cash used in operations was \$1.4 million and \$1.5 million, respectively (2010 – cash provided of \$7.1 million and \$3.4 million, respectively). The increased use of cash compared to 2010 is primarily the result of increased working capital requirements which resulted from inventory purchases related to the Company's new storage bin operation and the timing of receipt of accounts receivable. Ag Growth's working capital requirements in 2011 will be impacted by sales demand as well as certain risk factors including foreign exchange rates and fluctuations in input costs.

# **Working Capital Requirements**

Interim period working capital requirements typically reflect the seasonality of the business. Ag Growth's collections of accounts receivable are weighted towards the third and fourth quarters. This collection pattern, combined with historically high sales in the third quarter that result from seasonality, typically lead to accounts receivable levels increasing throughout the year and

peaking in the third quarter. Inventory levels typically increase in the first and second quarters and then begin to decline in the third or fourth quarter as sales levels exceed production. As a result of these working capital movements, historically, Ag Growth begins to draw on its operating lines in the first or second quarter. The operating line balance typically peaks in the second or third quarter and normally begins to decline later in the third quarter as collections of accounts receivable increase. Ag Growth has typically fully repaid its operating line balance by early in the fourth quarter.

Results in 2011 are generally expected to approximate historical patterns, however due to a larger than typical opening cash balance the Company may not draw on its operating lines to the same extent as in prior years. Acquisitions completed in 2010 will have a minor effect on seasonal working capital requirements in 2011 as sales and EBITDA at Mepu and Tramco have historically been weighted to the second and third quarters.

# **Capital Expenditures**

Ag Growth had maintenance capital expenditures of \$1.5 million and \$2.1 million in the three and six months ended June 30, 2011 (2010 - \$1.0 and \$2.1), representing 1.7% of and 1.4% of sales, respectively (2010 - 1.4% and 1.7%). Maintenance capital expenditures in 2011 relate primarily to purchases of manufacturing equipment, trucks, trailers, and forklifts and were funded through cash on hand, cash from operations and bank indebtedness. Maintenance capital expenditures in 2011 are expected to increase slightly over 2010 levels, largely due to the addition of three new divisions in 2010, and are expected to be funded through cash on hand, cash from operations and bank indebtedness.

Ag Growth defines maintenance capital expenditures as cash outlays required to maintain plant and equipment at current operating capacity and efficiency levels. Non-maintenance capital expenditures encompass other investments, including cash outlays required to increase operating capacity or improve operating efficiency. Ag Growth had non-maintenance capital expenditures in the three and six months ended June 30, 2011 of \$2.1 million and \$3.9 million, respectively (2010 - \$5.9 million and \$10.8 million). As expected, non-maintenance capital expenditures in 2011 have decreased significantly from 2010. Non-maintenance capital expenditures in 2011, excluding approximately \$3.2 million to complete the storage bin capacity project as discussed below, are expected to return to 2009 levels and are expected to be financed through cash on hand, cash from operations and bank indebtedness. The following capital expenditures were classified as non-maintenance in 2011:

- i. Grain storage bin capacity in 2010 the Company invested \$15.9 million towards a grain storage bin manufacturing facility and automated storage bin production equipment. The investment is expected to allow the Company to capitalize on international sales opportunities and to increase sales in North America. In 2011 the Company invested an additional \$3.1 million to complete the project. No additional significant expenditures are anticipated.
- ii. Manufacturing equipment the Company invested \$0.7 million to upgrade certain equipment to allow for increased capacity, primarily at Hi Roller and Union Iron.

# Cash Balance

For the three and six month periods ended June 30, 2011, the Company's cash balance decreased 10.8 million and 35.0 million, respectively (2010 - 33.6 million and 54.3 million). The decrease in the cash balance in 2010 and 2011 resulted from payments related to acquisitions, strategic capital expenditures and seasonality.

	Total	2011	2012	2013	2014	2015+
Debentures	\$114,885	\$ 0	\$ 0	\$ 0	\$114,885	\$ 0
Long-term debt	24,124	8	14	0	0	24,102
Capital leases	315	251	64	0	0	0
Operating leases	1,935	449	508	311	246	421
Total obligations	\$141,259	\$708	\$586	\$311	\$115,131	\$24,523

# **CONTRACTUAL OBLIGATIONS** (thousands of dollars)

Debentures relate to the aggregate principal amount of debentures issued by the Company in October 2009 (see "Convertible Debentures"). Long-term debt at June 30, 2011 is comprised of US \$25.0 million aggregate principal amount of secured notes issued through a note purchase and private shelf agreement, net of deferred financing costs, and GMAC financed vehicle loans. Capital lease obligations relate to a number of leases for equipment. The operating leases relate primarily to vehicle, equipment, warehousing, and facility leases and were entered into in the normal course of business.

As at August 12, 2011, the Company had no outstanding commitments in relation to capital expenditures for building and equipment.

# CAPITAL RESOURCES

# Cash

The Company had bank indebtedness of \$2.2 million as at June 30, 2011 (2010 – cash of \$54.8 million). The Company's cash balance at June 30, 2010 was higher than is typical because it included a portion of the net proceeds received from an October 2009 debenture offering (see "Convertible Debentures"). The remainder of the debenture proceeds was deployed later in fiscal 2010.

# Long-term debt

On October 29, 2009, the Company authorized the issue and sale of US \$25.0 million aggregate principal amount of secured notes through a note purchase and private shelf agreement. The notes are non-amortizing and bear interest at 6.80% and mature October 29, 2016. The agreement also provides for a possible future issuance and sale of notes of up to an additional US \$75.0 million aggregate principal amount, with maturity dates no longer than ten years from the date of issuance. Ag Growth is subject to certain financial covenants, including a maximum leverage ratio and a minimum debt service ratio. The Company is in compliance with all financial covenants.

On October 29, 2009, the Company also entered a credit facility with three Canadian chartered banks that includes CAD \$10.0 million and US \$2.0 million available for working capital purposes, and provides for non-amortizing long-term debt of up to CAD \$38.0 million and US \$20.5 million. No amounts were drawn under these facilities as at June 30, 2011. The facilities bear interest at rates of prime plus 0.50 % to prime plus 1.50% based on performance calculations and matures on October 29, 2012. Ag Growth is subject to certain financial covenants, including a maximum leverage ratio and a minimum debt service ratio, and is in compliance with all financial covenants.

# **Obligation under capital leases**

In conjunction with the Franklin acquisition the Company assumed a number of capital leases for manufacturing equipment. The leases bear interest at rates averaging 6.5% and mature in 2011 and 2012. The Company expects to exercise the buyout option upon maturity of the equipment leases.

#### **Convertible Debentures**

In the fourth quarter of 2009, the Company issued \$115 million aggregate principal amount of convertible unsecured subordinated debentures (the "Debentures") at a price of \$1,000 per Debenture. The Debentures bear interest at an annual rate of 7.0% payable semi-annually on June 30 and December 31. Each Debenture is convertible into common shares of the Company at the option of the holder at a conversion price of \$44.98 per common share. The maturity date of the Debentures is December 31, 2014.

Net proceeds of the offering of approximately \$109.9 million were used by Ag Growth for general corporate purposes and to repay existing indebtedness of approximately US \$37.6 million and CAD \$11.9 million under the Company's credit facility. In 2010, the Company used proceeds from the Debentures to fund the acquisitions of Mepu, Franklin and Tramco (see "Acquisitions in Fiscal 2010") and to finance the expansion of the Company's storage bin product line (see "capital expenditures").

The Debentures are not redeemable before December 31, 2012. On and after December 31, 2012 and prior to December 31, 2013, the Debentures may be redeemed, in whole or in part, at the option of the Company at a price equal to their principal amount plus accrued and unpaid interest, provided that the volume weighted average trading price of the common shares during the 20 consecutive trading days ending on the fifth trading day preceding the date on which the notice of redemption is given is not less than 125% of the conversion price. On and after December 31, 2013, the Debentures may be redeemed, in whole or in part, at the option of the Company at a price equal to their principal amount plus accrued and unpaid interest.

On redemption or at maturity, the Company may, at its option, subject to regulatory approval and provided that no event of default has occurred, elect to satisfy its obligation to pay the principal amount of the Debentures, in whole or in part, by issuing and delivering for each \$100 due that number of freely tradeable common shares obtained by dividing \$100 by 95% of the volume weighted average trading price of the common shares on the Toronto Stock Exchange ("TSX") for the 20 consecutive trading days ending on the fifth trading day preceding the date fixed for redemption or the maturity date, as the case may be. Any accrued and unpaid interest thereon will be paid in cash. The Company may also elect, subject to any required regulatory approval and provided that no event of default has occurred, to satisfy all or part of its obligation to pay interest

on the Debentures by delivering sufficient freely tradeable common shares to satisfy its interest obligation.

The Debentures trade on the TSX under the symbol AFN.DB.

# COMMON SHARES

The following common shares were issued and outstanding and participated pro rata in dividends during the periods indicated:

	# Common Shares
December 31, 2009	13,078,040
Normal course issuer bid	(674,600)
Share award incentive plan issuance	140,000
December 31, 2010	12,543,440
Conversion of subordinated debentures	2,556
June 30, 2011 and August 12, 2011	<u>12,545,996</u>

On December 10, 2009, Ag Growth commenced a normal course issuer bid for up to 1,272,423 common shares, representing 10% of the Company's public float at that time. In the year ended December 31, 2010, the Company purchased 674,600 common shares for \$23.4 million under the normal course issuer bid. The normal course issuer bid terminated on December 9, 2010.

During the six month period ended June 30, 2011, 2,556 common shares were issued on conversion of \$115,000 principal amount of Debentures. Ag Growth has reserved 2,554,136 common shares for issuance upon conversion of the Debentures as at June 30, 2011.

Ag Growth has granted 220,000 share awards under its share award incentive plan. Effective January 1, 2010, a total of 73,333 awards vested and the equivalent number of common shares were issued to the participants. On October 15, 2010, an additional 66,667 share awards vested and the equivalent number of common shares were issued to the participant. Effective January 1, 2011, 40,000 share awards vested however no common shares were issued as the participants were compensated in cash rather than common shares. As at August 12, 2011, 40,000 share awards remain outstanding and subject to vesting and payment of the exercise price are each exercisable for one common share.

The administrator of the LTIP has acquired 317,304 common shares to satisfy its obligations with respect to awards under the LTIP for fiscal 2007, 2008, 2009 and 2010. These common shares are not cancelled but rather are held by the administrator until such time as they vest to the LTIP participants. As at June 30, 2011, a total of 165,929 common shares related to the LTIP had vested to the participants.

A total of 16,961 deferred grants of common shares are outstanding under the Company's Director's Deferred Compensation Plan.

Ag Growth's common shares trade on the TSX under the symbol AFN.

### DIVIDENDS

In the three and six month periods ended June 30, 2011, Ag Growth declared dividends to security holders of \$7.5 million and \$15.0 million, respectively (2010 - \$6.6 million and \$13.3 million). Ag Growth increased its dividend rate from \$0.17 per common share to \$0.20 per common share in November 2010. Ag Growth's policy is to pay monthly dividends. The Company's Board of Directors reviews financial performance and other factors when assessing dividend levels. An adjustment to dividend levels may be made at such time as the Board determines an adjustment to be in the best interest of the Company and its shareholders.

# FUNDS FROM OPERATIONS

Funds from operations, defined under "Non-IFRS Measures" is cash flow from operating activities before the net change in non-cash working capital balances related to operations and stock-based compensation, less maintenance capital expenditures and adjusted for the gain or loss on the sale of property, plant & equipment. The objective of presenting this measure is to provide a measure of free cash flow. The definition excludes changes in working capital as they are necessary to drive organic growth and have historically been financed by the Company's operating facility (See "Capital Resources"). Funds from operations should not be construed as an alternative to cash flows from operating, investing, and financing activities as a measure of the Company's liquidity and cash flows.

(thousands of dollars)	Three Months ended June 30		Six months ended June 30	
	2011	2010	2011	2010
EBITDA	\$20,353	\$20,464	\$33,671	\$32,168
Stock based compensation	440	1,171	1,118	2,695
Non-cash interest expense	600	558	1,189	1,127
Translation loss (gain) on foreign exchange	(636)	2,568	(2,075)	1,158
Interest expense	(3,114)	(3,107)	(6,232)	(6,236)
Income taxes paid	(1,182)	(735)	(2,889)	(680)
Maintenance capital expenditures	<u>(1,487)</u>	(1,002)	<u>(2,130)</u>	(2,079)
Funds from operations (1)	<u>\$14,974</u>	<u>\$19,917</u>	<u>\$22,652</u>	<u>\$28,153</u>

(thousands of dollars)	Three Months ended June 30		Six months ended June 30	
	2011	2010	2011	2010
Cash provided by (used in)				
operating activities	\$(1,441)	\$7,059	\$(1,465)	\$3,421
Change in non-cash working capital	17,918	13,837	24,247	26,768
Settlement of SAIP option	0	0	1,998	0
Maintenance capital expenditures	(1,487)	(1,002)	(2,130)	(2,079)
Gain (loss) on sale of assets	(16)	23	2	43
Funds from operations (1)	<u>\$14,974</u>	<u>\$19,917</u>	<u>\$22,652</u>	<u>\$28,153</u>
Shares outstanding (2)	12,500,058	13,076,800	12,499,339	13,109,843
Dividends declared per share	\$0.60	\$0.51	\$1.20	\$1.02
Funds from operations per share (1)	\$1.20	\$1.52	\$1.81	\$2.15
Payout ratio (1)	50%	34%	66%	47%

Funds from operations can be reconciled to cash provided by operating activities as follows:

(1) See "Non-IFRS Measures".

(2) Fully diluted weighted average, excluding the potential dilution of the convertible debentures as the calculation includes the interest expense related to the convertible debentures.

Dividends in a fiscal year are typically funded entirely through cash from operations, although due to seasonality dividends may be funded on a short-term basis by the Company's operating lines. Dividends in the first half of 2011 were funded through cash on hand, cash from operations and bank indebtedness. The Company expects dividends in the remainder of 2011 will be funded through bank indebtedness and cash from operations.

Ag Growth's Board of Directors reviews financial performance and other factors when assessing dividend levels. An adjustment to dividend levels may be made at such time as the Board determines an adjustment to be in the best interest of the Company and its shareholders. The Company increased its dividend from \$2.04 per annum to \$2.40 per annum in November 2010.

# FINANCIAL INSTRUMENTS

#### Foreign exchange contracts

Risk from foreign exchange arises as a result of variations in exchange rates between the Canadian and the U.S. dollar. Ag Growth has entered into foreign exchange contracts with two Canadian chartered banks to partially hedge its foreign currency exposure on anticipated U.S. dollar sales transactions and as at August 12, 2011, had outstanding the following foreign exchange contracts:

Forward Foreign Exchange Contracts				
Settlement Dates	Face Amount USD (000's)	Average Rate CAD	CAD Amount (000's)	
Jul – Nov 2011	\$25,000	\$1.08	\$27,000	
Jan – Dec 2012	\$24,000	\$0.99	\$23,760	

The fair value of the outstanding forward foreign exchange contracts in place as at June 30, 2011 was a gain of \$3.1 million. Consistent with prior periods, the Company has elected to apply hedge accounting for these contracts and the unrealized gain has been recognized in other comprehensive income for the period ended June 30, 2011.

# **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the period. By their nature, these estimates are subject to a degree of uncertainty and are based on historical experience and trends in the industry. Management reviews these estimates on an ongoing basis. While management has applied judgment based on assumptions believed to be reasonable in the circumstances, actual results can vary from these assumptions. It is possible that materially different results would be reported using different assumptions.

Ag Growth believes the accounting policies that are critical to its business relate to the use of estimates regarding the recoverability of accounts receivable and the valuation of inventory, intangibles, goodwill, convertible debentures and deferred income taxes. Ag Growth's accounting policies are described in Note 3 to the unaudited financial statements for the three month period ended March 31, 2011.

# Allowance for Doubtful Accounts

Due to the nature of Ag Growth's business and the credit terms it provides to its customers, estimates and judgments are inherent in the on-going assessment of the recoverability of accounts receivable. Ag Growth maintains an allowance for doubtful accounts to reflect expected credit losses. A considerable amount of judgment is required to assess the ultimate realization of accounts receivable and these judgments must be continuously evaluated and updated. Ag Growth is not able to predict changes in the financial conditions of its customers, and the Company's judgment related to the recoverability of accounts receivable may be materially impacted if the financial condition of the Company's customers deteriorates.

#### Valuation of Inventory

Assessments and judgments are inherent in the determination of the net realizable value of inventories. The cost of inventories may not be fully recoverable if they are slow moving, damaged, obsolete, or if the selling price of the inventory is less than its cost. Ag Growth regularly reviews its inventory quantities and reduces the cost attributed to inventory no longer deemed to be fully recoverable. Judgment related to the determination of net realizable value may be impacted by a number of factors including market conditions.

#### **Goodwill and Intangible Assets**

Assessments and judgments are inherent in the determination of the fair value of goodwill and intangible assets. Goodwill and indefinite life intangible assets are recorded at cost and finite life intangibles are recorded at cost less accumulated amortization. Goodwill and intangible assets are tested for impairment at least annually. Assessing goodwill and intangible assets for impairment requires considerable judgment and is based in part on current expectations regarding future performance. Changes in circumstances including market conditions may materially impact the assessment of the fair value of goodwill and intangible assets.

### **Deferred Income Taxes**

Deferred income taxes are calculated based on assumptions related to the future interpretation of tax legislation, future income tax rates, and future operating results, acquisitions and dispositions of assets and liabilities. Ag Growth periodically reviews and adjusts its estimates and assumptions of income tax assets and liabilities as circumstances warrant. A significant change in any of the Company's assumptions could materially affect Ag Growth's estimate of deferred tax assets and liabilities.

#### **Future Benefit of Tax-loss Carryforwards**

Ag Growth should only recognize the future benefit of tax-loss carryforwards where it is more likely than not that sufficient future taxable income can be generated in order to fully utilize such losses and deductions. We are required to make significant estimates and assumptions regarding future revenues and profit, and our ability to implement certain tax planning strategies, in order to assess the likelihood of utilizing such losses and deductions. These estimates and assumptions are subject to significant uncertainty and if changed could materially affect our assessment of the ability to fully realize the benefit of the deferred income tax assets. Deferred tax asset balances would be reduced and additional income tax expense recorded in the applicable accounting period in the event that circumstances change and we, based on revised estimates and assumptions, determined that it was no longer more likely than not that those deferred tax assets would be fully realized.

# **RISKS AND UNCERTAINTIES**

The risks and uncertainties described below are not the only risks and uncertainties we face. Additional risks and uncertainties not currently known to us or that we currently consider immaterial also may impair operations. If any of the following risks actually occur, our business, results of operations and financial condition, and the amount of cash available for dividends could be materially adversely affected.

# Industry Cyclicality and General Economic Conditions

The performance of the agricultural industry is cyclical. To the extent that the agricultural sector declines or experiences a downturn, this is likely to have a negative impact on the grain handling, storage and conditioning industry, and the business of Ag Growth. Among other things, the agricultural sector has benefited from the expansion of the ethanol industry, and to the extent the ethanol industry declines or experiences a downturn, this is likely to have a negative impact on the grain handling, storage and conditioning industry, and the business of Ag Growth.

Future developments in the domestic and global economies may negatively impact the demand for our products. Management cannot estimate the level of growth or contraction of the economy as a whole or of the economy of any particular region or market that we serve. Adverse changes in our financial condition and results of operations may occur as a result of negative economic conditions, declines in stock markets, contraction of credit availability or other factors affecting economic conditions generally.

# Risk of Decreased Crop Yields

Decreased crop yields due to poor weather conditions and other factors are a significant risk affecting Ag Growth. Both reduced crop volumes and the accompanying decline in farm incomes can negatively affect demand for grain handling, storage and conditioning equipment.

# Potential Volatility of Production Costs

Various materials and components are purchased in connection with Ag Growth's manufacturing process, some or all of which may be subject to wide price variation. Consistent with past and current practices within the industry, Ag Growth seeks to manage its exposure to material and component price volatility by planning and negotiating significant purchases on an annual basis, and endeavours to pass through to customers, most, if not all, of the price volatility. There can be no assurance that industry dynamics will allow Ag Growth to continue to reduce its exposure to volatility of production costs by passing through price increases to its customers.

# Foreign Exchange Risk

Ag Growth generates the majority of its sales in U.S. dollars, but a materially smaller proportion of its expenses are denominated in U.S. dollars. In addition, Ag Growth may denominate its long term borrowings in U.S. dollars. Accordingly, fluctuations in the rate of exchange between the Canadian dollar and the U.S. dollar may significantly impact the Company's financial results. Management has implemented a foreign currency hedging strategy and the Company has entered into a series of hedging arrangements to partially mitigate the potential effect of fluctuating exchange rates. To the extent that Ag Growth does not adequately hedge its foreign exchange risk, changes in the exchange rate between the Canadian dollar and the U.S. dollar may have a material adverse effect on Ag Growth's results of operations, business, prospects and financial condition.

# Acquisition and Expansion Risk

Ag Growth may expand its operations by increasing the scope of operations at existing facilities or by acquiring additional businesses, products or technologies. There can be no assurance that the Company will be able to identify, acquire, or profitably manage additional businesses, or successfully integrate any acquired business, products, or technologies into the business, or increase the scope of operations at existing facilities without substantial expenses, delays or other operational or financial difficulties. The Company's ability to increase its scope of operations or acquire additional businesses may be impacted by its cost of capital and access to credit. Acquisitions and expansions may involve a number of special risks including diversion of management's attention, failure to retain key personnel, unanticipated events or circumstances, and legal liabilities, some or all of which could have a material adverse effect on Ag Growth's performance. In addition, there can be no assurance that an increase in the scope of operations at existing facilities or that acquired businesses, products, or technologies will achieve anticipated revenues and income. The failure of the Company to manage its acquisition or expansion strategy successfully could have a material adverse effect on Ag Growth's results of operations and financial condition.

# Commodity Prices, International Trade and Political Uncertainty

Prices of commodities are influenced by a variety of unpredictable factors that are beyond the control of Ag Growth, including weather, government (Canadian, United States and other) farm programs and policies, and changes in global demand or other economic factors. A decrease in

commodity prices could negatively impact the agricultural sector, and the business of Ag Growth. New legislation or amendments to existing legislation, including the Energy Independence and Security Act in the U.S., may ultimately impact demand for the Company's products. The world grain market is subject to numerous risks and uncertainties, including risks and uncertainties related to international trade and global political conditions.

# Competition

Ag Growth experiences competition in the markets in which it operates. Certain of Ag Growth's competitors have greater financial and capital resources than Ag Growth. Ag Growth could face increased competition from newly formed or emerging entities, as well as from established entities that choose to focus (or increase their existing focus) on Ag Growth's primary markets. As the grain handling, storage and conditioning equipment sector is fragmented, there is also a risk that a larger, formidable competitor may be created through a combination of one or more smaller competitors. Ag Growth may also face potential competition from the emergence of new products or technology.

# Seasonality of Business

The seasonality of the demand for Ag Growth's products results in lower cash flow in the first three quarters of each calendar year and may impact the ability of the Company to make cash dividends to shareholders, or the quantum of such dividends, if any. No assurance can be given that Ag Growth's credit facility will be sufficient to offset the seasonal variations in Ag Growth's cash flow.

# **Business Interruption**

The operation of Ag Growth's manufacturing facilities are subject to a number of business interruption risks, including delays in obtaining production materials, plant shutdowns, labour disruptions and weather conditions/natural disasters. Ag Growth may suffer damages associated with such events that it cannot insure against or which it may elect not to insure against because of high premium costs or other reasons. For instance, Ag Growth's Rosenort facility is located in an area that is often subject to widespread flooding, and insurance coverage for this type of business interruption is limited. Ag Growth is not able to predict the occurrence of business interruptions.

# Litigation

In the ordinary course of its business, Ag Growth may be party to various legal actions, the outcome of which cannot be predicted with certainty. One category of potential legal actions is product liability claims. Farming is an inherently dangerous occupation. Grain handling, storage and conditioning equipment used on farms or in commercial applications may result in product liability claims that require insuring of risk and management of the legal process.

# Dependence on Key Personnel

Ag Growth's future business, financial condition, and operating results depend on the continued contributions of certain of Ag Growth's executive officers and other key management and personnel, certain of whom would be difficult to replace.

# Labour Costs and Shortages and Labour Relations

The success of Ag Growth's business depends on a large number of both hourly and salaried employees. Changes in the general conditions of the employment market could affect the ability of Ag Growth to hire or retain staff at current wage levels. The occurrence of either of these events could have an adverse effect on the Company's results of operations. There is no assurance that some or all of the employees of Ag Growth will not unionize in the future. If successful, such an occurrence could increase labour costs and thereby have an adverse affect on Ag Growth's results of operations.

#### Distribution, Sales Representative and Supply Contracts

Ag Growth typically does not enter into written agreements with its dealers, distributors or suppliers. As a result, such parties may, without notice or penalty, terminate their relationship with Ag Growth at any time. In addition, even if such parties should decide to continue their relationship with Ag Growth, there can be no guarantee that the consideration or other terms of such contracts will continue on the same basis.

#### Availability of Credit

Ag Growth's credit facility expires October 29, 2012, and is renewable at the option of the lenders. There can be no guarantee the Company will be able to obtain alternate financing and no guarantee that future credit facilities will have the same terms and conditions as the existing facility. This may have an adverse effect on the Company, its ability to pay dividends and the market value of its common shares. In addition, the business of the Company may be adversely impacted in the event that the Company's customer base does not have access to sufficient financing. Sales related to the construction of commercial grain handling facilities, sales to developing markets, and sales to North American farmers may be impacted.

#### Interest Rates

Ag Growth's term and operating credit facilities bear interest at rates that are in part dependant on performance based financial ratios. The Company's cost of borrowing may be impacted to the extent that the ratio calculation results in an increase in the performance based component of the interest rate. To the extent that the Company has term and operating loans where the fluctuations in the cost of borrowing are not mitigated by interest rate swaps, the Company's cost of borrowing may be impacted by fluctuations in market interest rates.

#### Uninsured and Underinsured Losses

Ag Growth uses its discretion in determining amounts, coverage limits and deductibility provisions of insurance, with a view to maintaining appropriate insurance coverage on its assets and operations at a commercially reasonable cost and on suitable terms. This may result in insurance coverage that, in the event of a substantial loss, would not be sufficient to pay the full current market value or current replacement cost of its assets or cover the cost of a particular claim.

#### Cash Dividends are not Guaranteed

Future dividend payments by Ag Growth and the level thereof is uncertain, as Ag Growth's dividend policy and the funds available for the payment of dividends from time to time are dependent upon, among other things, operating cash flow generated by Ag Growth and its subsidiaries, financial requirements for Ag Growth's operations and the execution of its growth strategy, fluctuations in working capital and the timing and amount of capital expenditures, debt service requirements and other factors beyond Ag Growth's control.

#### **Income Tax Matters**

Income tax provisions, including current and deferred income tax assets and liabilities, and income tax filing positions require estimates and interpretations of federal and provincial income tax rules and regulations, and judgments as to their interpretation and application to Ag Growth's specific situation. The amount and timing of reversals of temporary differences will also depend on Ag Growth's future operating results, acquisitions and dispositions of assets and liabilities. The business and operations of Ag Growth are complex and Ag Growth has executed a number of

significant financings, acquisitions, reorganizations and business combinations over the course of its history including the Conversion. The computation of income taxes payable as a result of these transactions involves many complex factors as well as Ag Growth's interpretation of and compliance with relevant tax legislation and regulations. While Ag Growth believes that its existing and proposed tax filing positions are more likely than not to be sustained, there are a number of existing and proposed tax filing positions including in respect of the Conversion that are or may be the subject of review by taxation authorities. Therefore, it is possible that additional taxes could be payable by Ag Growth and the ultimate value of Ag Growth's income tax assets and liabilities could change in the future and that changes to these amounts could have a material effect on Ag Growth's consolidated financial statements and financial position.

#### Ag Growth May Issue Additional Common Shares Diluting Existing Shareholders' Interests

The Company is authorized to issue an unlimited number of common shares for such consideration and on such terms and conditions as shall be established by the Directors without the approval of any shareholders, except as required by the TSX. In addition, the Company may, at its option, satisfy its obligations with respect to the interest payable on the Debentures and the repayment of the face value of the Debentures through the issuance of common shares.

#### Leverage, Restrictive Covenants

The degree to which Ag Growth is leveraged could have important consequences to the shareholders, including: (i) the ability to obtain additional financing for working capital, capital expenditures or acquisitions in the future may be limited; (ii) a material portion of Ag Growth's cash flow from operations may need to be dedicated to payment of the principal of and interest on indebtedness, thereby reducing funds available for future operations and to pay dividends; (iii) certain of the borrowings under the Company's credit facility may be at variable rates of interest, which exposes Ag Growth to the risk of increased interest rates; and (iv) Ag Growth may be more vulnerable to economic downturns and be limited in its ability to withstand competitive pressures. Ag Growth's ability to make scheduled payments of principal and interest on, or to refinance, its indebtedness will depend on its future operating performance and cash flow, which are subject to prevailing economic conditions, prevailing interest rate levels, and financial, competitive, business and other factors, many of which are beyond its control.

The ability of Ag Growth to make dividends or make other payments or advances will be subject to applicable laws and contractual restrictions contained in the instruments governing its indebtedness, including the Company's credit facility and note purchase agreement. Ag Growth's credit facility and note purchase agreement contain restrictive covenants customary for agreements of this nature, including covenants that limit the discretion of management with respect to certain business matters. These covenants place restrictions on, among other things, the ability of Ag Growth to incur additional indebtedness, to pay dividends or make certain other payments and to sell or otherwise dispose of material assets. In addition, the credit facility and note purchase agreement contain a number of financial covenants that will require Ag Growth to meet certain financial ratios and financial tests. A failure to comply with these obligations could result in an event of default which, if not cured or waived, could permit acceleration of the relevant indebtedness and trigger financial penalties including a make-whole provision in the note purchase agreement. If the indebtedness under the credit facility and note purchase agreement were to be accelerated, there can be no assurance that the assets of Ag Growth would be sufficient to repay in full that indebtedness. There can also be no assurance that the credit facility or any other credit facility will be able to be refinanced.

### International Sales and Operations

A portion of Ag Growth's sales are generated in overseas markets and Ag Growth anticipates increasing its offshore sales and operations in the future. Sales and operations outside of North America, particularly in emerging markets, are subject to various risks, including: currency exchange rate fluctuations; foreign economic conditions; trade barriers; competition with domestic and international manufacturers and suppliers; exchange controls; national and regional labour strikes; political risks and risks of increases in duties; taxes and changes in tax laws; expropriation of property, cancellation or modification of contract rights, unfavourable legal climate for the collection of unpaid accounts; changes in laws and policies governing operations of foreign-based companies, as well as risks of loss due to civil strife and acts of war. There is no guarantee that one or more of these factors will not materially adversely affect Ag Growth's offshore sales and operations in the future.

# **RECENT ACCOUNTING CHANGES**

For all periods up to and including the year ended December 31, 2010, Ag Growth presented its consolidated financial statements in accordance with CGAAP. The Company's financial statements for the three-month period ended March 31, 2011 and the three and six month periods ended June 30, 2011, and this MD&A, have been prepared in accordance with IFRS.

#### Transition to IFRS

For the majority of accounting policy choices, the Company did not change the accounting policies it applied under CGAAP if it was not required to do so under IFRS. In preparing its consolidated financial statements in accordance with IFRS 1 First-time Adoption of International Financial Reporting Standards ("IFRS 1"), the Company availed itself of certain of the optional exemptions from full retrospective application of IFRS. A comprehensive summary of the optional exemptions applied by the Company is included in Note 23 in the Company's June 30, 2011 unaudited interim condensed consolidated financial statements.

The transition to IFRS did result in a number of changes to the Company's Statements of Financial Position as at January 1, 2010, its IFRS transition date, and to its Statements of Income, Comprehensive Income, Cash Flows and Equity for its 2010 reporting periods. A comprehensive summary of all of the significant changes including the various reconciliations of CGAAP financial statements to those prepared under IFRS is included in Note 23 in the Company's March 31, 2011 unaudited interim consolidated financial statements. Although the adoption of IFRS resulted in adjustments to the Company's financial statements, it did not materially impact the underlying cash flows or profitability trends of the Company.

# **INCOME STATEMENT PRESENTATION**

The Company has elected to categorize its income and expenses by their function which is one of the two alternatives available under IFRS. Under this methodology revenues and expenses are categorized according to their underlying activity or asset. Accordingly, amortization and foreign-exchange gains (losses), which were previously disclosed separately under CGAAP, have now been allocated to sales, cost of sales or general and administrative expenses. The most significant presentation differences compared to the Company's income statement presentation under CGAAP for the three and six month periods ended June 30, 2010 and year ended December 31, 2010 are as follows:

# 1. Sales

	Three Months Ended June 30, 2010	Six Months Ended June 30, 2010	Year Ended December 31, 2010
Trade sales per CGAAP	\$72,358	\$123,997	\$262,077
Reclassify - gain on foreign exchange	2,349	3,139	6,691
Adoption of IFRS – revenue			
recognition	2,018	2,018	183
Sales per IFRS	<u>\$76,725</u>	<u>\$129,154</u>	<u>\$268,951</u>

# 2. Cost of sales

	Three Months Ended June 30, 2010	Six Months Ended June 30, 2010	Year Ended December 31, 2010
Cost of sales per CGAAP	\$43,638	\$74,984	\$160,504
Adoption of IFRS – inventory overhead	(10)	(11)	(8)
Adoption of IFRS – revenue recognition	939	939	85
Reclassify - depreciation and amortization	842	1,520	3,377
Cost of sales per IFRS	<u>\$45,409</u>	<u>\$77,432</u>	<u>\$163,958</u>

# 3. General and administrative expenses

	Three Months Ended June 30, 2010	Six Months Ended June 30, 2010	Year Ended December 31, 2010
General and administrative per CGAAP	\$8,674	\$17,106	\$35,505
Reclassify - stock based compensation	1,115	2,611	6,394
Reclassify - research & development	323	665	1,444
Adoption of IFRS - acquisition costs (C)	402	693	1,696
Adoption of IFRS - other	21	51	117
Reclassify – depreciation and amortization	825	1,632	3,353
Total general and administrative	<u>\$11,360</u>	\$22,758	\$48,509

# NEW ACCOUNTING PRONOUNCEMENTS

# Presentation of Financial Statements [amendments to IAS 1]

On June 16, 2011, the IASB issued amendments to IAS 1, *Presentation of Financial Statements*. The amendments enhance the presentation of other comprehensive income ["OCI"] in the financial statements, primarily by requiring the components of OCI to be presented separately for items that may be reclassified to the statement of earnings from those that remain in equity. The amendments are effective for annual periods beginning on or after July 1, 2012. The Company is currently assessing the impact of the amendments on its consolidated financial statements.

# Financial Instruments: Classification and Measurement ["IFRS 9"]

IFRS 9 as issued reflects the first phase of the International Accounting Standards Board's ["IASB"] work on the replacement of the existing standard for financial instruments ["IAS 39"] and applies to classification and measurement of financial assets as defined in IAS 39. The standard is effective for annual periods beginning on or after January 1, 2013. In subsequent phases, the IASB will address classification and measurement of hedge accounting. The adoption of the first phase of IFRS 9 will have an effect on the classification and measurement of Ag Growth's financial assets. The Company will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

# Employee Benefits ["IAS 19]

On June 16, 2011, the IASB revised IAS 19, Employee Benefits. The revisions include the elimination of the option to defer the recognition of gains and losses, enhancing the guidance around measurement of plan assets and defined benefit obligations, streamlining the presentation of changes in assets and liabilities arising from defined benefit plans and introduction of enhanced disclosures for defined benefit plans. The amendments are effective for annual periods beginning on or after January 1, 2013. The Company is currently assessing the impact of the amendments on its consolidated financial statements.

# **IFRS 10 Consolidated Financial Statements**

IFRS 10 replaces the portion of IAS 27 *Consolidated and Separate Financial Statements* that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 *Consolidation - Special Purpose Entities*. What remains in IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. IFRS 10 establishes a single control model that applies to all entities [including 'special purpose entities,' or 'structured entity' as they are now referred to in the new standards, or 'variable interest entities' as they are referred to in US GAAP]. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore are required to be consolidated by a parent, compared with the requirements that were in IAS 27. Under IFRS 10, an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. This principle applies to all investees, including structured entities.

IFRS 10 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, if any.

### **IFRS 11 Joint Arrangements**

IFRS 11 replaces IAS 31 *Interests in Joint Ventures* and SIC-13 *Jointly-controlled Entities* - *Non-monetary Contributions by Venturers*. IFRS 11 uses some of the terms that were used by IAS 31, but with different meanings. Whereas IAS 31 identified three forms of joint ventures [i.e., jointly controlled operations, jointly controlled assets and jointly controlled entities], IFRS 11 addresses only two forms of joint arrangements [joint operations and joint ventures] where there is joint control. IFRS 11 defines joint control as the contractually agreed sharing of control of an arrangement which exists only when the decisions about the relevant activities require the unanimous consent of the parties sharing control.

Because IFRS 11 uses the principle of control in IFRS 10 to define joint control, the determination of whether joint control exists may change. In addition, IFRS 11 removes the option to account for jointly controlled entities ["JCEs"] using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. For joint operations [which includes former jointly controlled operations, jointly controlled assets, and potentially some former JCEs], an entity recognizes its assets, liabilities, revenues and expenses, and/or its relative share of those items, if any. In addition, when specifying the appropriate accounting, IAS 31 focused on the legal form of the entity, whereas IFRS 11 focuses on the nature of the rights and obligations arising from the arrangement.

IFRS 11 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, if any.

# IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28 *Investment in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. One of the most significant changes introduced by IFRS 12 is that an entity is now required to disclose the judgments made to determine whether it controls another entity.

IFRS 12 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, which will be limited to disclosure requirements for the financial statements.

# IFRS 13 Fair Value Measurement

IFRS 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to measure the fair value of financial and non-financial assets and liabilities when required or permitted by IFRS. While many of the concepts in IFRS 13 are consistent with current practice, certain principles, such as the prohibition on blockage discounts for all fair value measurements, could have a significant effect. The disclosure requirements are substantial and could present additional challenges.

IFRS 13 is effective for annual periods commencing on or after January 1, 2013 and will be applied prospectively. The Company is currently in the process of evaluating the implications of this new standard.

### Deferred Tax: Recovery of Underlying Assets [amendments to IAS 12]

On December 20, 2010, the IASB issued *Deferred Tax: Recovery of Underlying Assets* [amendments to IAS 12] concerning the determination of deferred tax on investment property measured at fair value. The amendments incorporate SIC-21 *Income Taxes - Recovery of Revalued Non-Depreciable Assets* into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16 *Property, Plant and Equipment.* The aim of the amendments is to provide a practical solution for jurisdictions where entities currently find it difficult and subjective to determine the expected manner of recovery for investment property that is measured using the fair value model in IAS 40 *Investment Property.* IAS 12 has been updated to include:

- A rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale; and
- A requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis.

The amendments are mandatory for annual periods beginning on or after January 1, 2012, but earlier application is permitted. This amendment is not expected to have an impact on the Company.

# DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS

The Company acquired the assets of Franklin and the shares of Tramco in fiscal 2010 (see "Acquisitions"). Management has not fully completed its review of internal controls over financial reporting or disclosure controls and procedures for these newly acquired operations. Since the acquisitions occurred within the 365 days of the end of the reporting period, management has limited the scope of design, and subsequent evaluation, of disclosure controls and procedures and internal controls over financial reporting to exclude controls, policies and procedures of these two 2010 acquisitions, as permitted under Section 3.3 of National Instrument 52-109, Certification of Disclosure in Issuer's Annual and Interim Filings. For the period covered by this MD&A, management has undertaken specific procedures to satisfy itself with respect to the accuracy and completeness of the acquired operations' financial information. The following is the summary financial information pertaining to the acquisitions that were included in Ag Growth's consolidated financial statements for the six months ended June 30, 2011:

(thousands of dollars)	Franklin <sup>1</sup>	Tramco <sup>1</sup>
Revenue	\$7,298	\$15,548
Profit	\$(242)	\$1,365
Current assets <sup>2</sup>	\$2,616	\$11,830
Non-current assets <sup>2</sup>	\$8,386	\$21,358
Current liabilities <sup>2</sup>	\$11,460	\$28,879
Non-current liabilities <sup>2</sup>	\$127	\$4,082

1 Results from January 1, 2011 to June 30, 2011

2 Balance sheets as at June 30, 2011

There have been no material changes in Ag Growth's internal controls over financial reporting that occurred in the three month period ended June 30, 2011, that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

# **NON-IFRS MEASURES**

In analyzing our results, we supplement our use of financial measures that are calculated and presented in accordance with IFRS, with a number of non-IFRS financial measures including "EBITDA", "Adjusted EBITDA", "gross margin", "funds from operations", "payout ratio" and "trade sales". A non-IFRS financial measure is a numerical measure of a company's historical performance, financial position or cash flow that excludes (includes) amounts, or is subject to adjustments that have the effect of excluding (including) amounts, that are included (excluded) in most directly comparable measures calculated and presented in accordance with IFRS. Non-IFRS financial measures are not standardized; therefore, it may not be possible to compare these financial measures with other companies' non-IFRS financial measures having the same or similar businesses. We strongly encourage investors to review our consolidated financial statements and publicly filed reports in their entirety and not to rely on any single financial measure.

We use these non-IFRS financial measures in addition to, and in conjunction with, results presented in accordance with IFRS. These non-IFRS financial measures reflect an additional way of viewing aspects of our operations that, when viewed with our IFRS results and the accompanying reconciliations to corresponding IFRS financial measures, may provide a more complete understanding of factors and trends affecting our business.

In the MD&A, we discuss the non-IFRS financial measures, including the reasons that we believe that these measures provide useful information regarding our financial condition, results of operations, cash flows and financial position, as applicable and, to the extent material, the additional purposes, if any, for which these measures are used. Reconciliations of non-IFRS financial measures to the most directly comparable IFRS financial measures are contained in the MD&A.

Management believes that the Company's financial results may provide a more complete understanding of factors and trends affecting our business and be more meaningful to management, investors, analysts and other interested parties when certain aspects of our financial results are adjusted for the gain (loss) on foreign exchange and other operating expenses and income. This measurement is a non-IFRS measurement. Management uses the non-IFRS adjusted financial results and non-IFRS financial measures to measure and evaluate the performance of the business and when discussing results with the board of directors, analysts, investors, banks and other interested parties.

References to "EBITDA" are to profit before income taxes, finance costs, amortization and depreciation. References to "adjusted EBITDA" are to EBITDA before the gain (loss) on foreign exchange, gains or losses on the sale of property, plant & equipment and other operating expenses. Management believes that, in addition to profit or loss, EBITDA and Adjusted EBITDA are useful supplemental measures in evaluating the Company's performance. Management cautions investors that EBITDA and Adjusted EBITDA should not replace profit or loss as indicators of performance, or cash flows from operating, investing, and financing activities as a measure of the Company's liquidity and cash flows.

References to "trade sales" are to sales net of the gain or loss on foreign exchange. References to "gross margin" are to trade sales less cost of inventories net of the depreciation and amortization included in cost of sales. Management cautions investors that trade sales should not replace sales as an indicator of performance.

References to "funds from operations" are to cash flow from operating activities before the net change in non-cash working capital balances related to operations and stock-based compensation, less maintenance capital expenditures and adjusted for the gain or loss on the sale of property, plant & equipment. Management believes that, in addition to cash provided by (used in) operating activities, funds from operations provide a useful supplemental measure in evaluating its performance.

References to "payout ratio" are to dividends declared as a percentage of funds from operations.

# FORWARD-LOOKING STATEMENTS

This MD&A contains forward-looking statements that reflect our expectations regarding the future growth, results of operations, performance, business prospects, and opportunities of the Company. Forward-looking statements may contain such words as "anticipate", "believe", "continue", "could", "expects", "intend", "plans", "will" or similar expressions suggesting future conditions or events. In particular, the forward looking statements in this MD&A include statements relating to the benefits of the acquisitions of Mepu, Franklin and Tramco (see "Acquisitions"), our business and strategy, including our outlook for our financial and operating performance through the balance of 2011 and in future years, growth in sales to developing markets, the benefits of the expansion of the Company's grain storage product line including the anticipated resolution of start up issues at our Twister bin plant and the future contribution of that plant to our operating and financial performance, the effect of crop conditions in our market areas, the effect of current economic conditions and macroeconomic trends on the demand for our products, expectations regarding pricing for agricultural commodities, our working capital and capital expenditure requirements, capital resources and the payment of dividends. Such forwardlooking statements reflect our current beliefs and are based on information currently available to us, including certain key expectations and assumptions concerning anticipated financial performance, business prospects, strategies, product pricing, regulatory developments, tax laws, the sufficiency of budgeted capital expenditures in carrying out planned activities, foreign exchange rates and the cost of materials, labour and services. Forward-looking statements involve significant risks and uncertainties. A number of factors could cause actual results to differ materially from results discussed in the forward-looking statements, including changes in international, national and local business conditions, crop yields, crop conditions, seasonality, industry cyclicality, volatility of production costs, commodity prices, foreign exchange rates, and competition. In addition, actual results may be materially affected by the pace of recovery from the global economic crisis in 2008-2009, including the cost and availability of capital. These risks and uncertainties are described under "Risks and Uncertainties" in this MD&A and in our most recently filed Annual Information Form. We cannot assure readers that actual results will be consistent with these forward-looking statements and we undertake no obligation to update such statements except as expressly required by law.

# ADDITIONAL INFORMATION

Additional information relating to Ag Growth, including Ag Growth's most recent Annual Information Form, is available on SEDAR (www.sedar.com).

Unaudited Interim Condensed Consolidated Financial Statements

# **Ag Growth International Inc.** June 30, 2011

#### UNAUDITED INTERIM CONDENSED CONSOLIDATED

#### STATEMENTS OF FINANCIAL POSITION

[in thousands of Canadian dollars]

	As at June 30, 2011 \$	As at December 31, 2010 §	As at January 1, 2010 §
ASSETS [note 14]		*	*
Current assets			
Cash and cash equivalents	_	34,981	109,094
Cash held in trust [note 6]	1,214	1,817	_
Restricted cash	839	865	_
Accounts receivable [notes 11 and 17]	61,074	38,535	25,072
Inventory	62,513	52,574	39,621
Prepaid expenses and other assets [note 6]	5,229	7,628	1,772
Income taxes recoverable	123	_	598
Derivative instruments [note 17]	3,001	4,200	7,652
	133,993	140,600	183,809
Non-current assets			
Property, plant and equipment, net	80,735	79,022	37,873
Goodwill [note 9]	61,941	62,355	52,187
Intangible assets, net [note 8]	71,108	72,345	68,441
Available-for-sale investment	2,800	2,000	2,000
Derivative instruments [note 17]	87	_	1,848
Deferred tax assets [note 16]	38,972	42,063	47,356
	255,643	257,785	209,705
Assets held for sale	1,101	_	
Total assets	390,737	398,385	393,514
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Bank indebtedness [note 14] Accounts payable and accrued liabilities Customer deposits Dividends payable [note 12[e]] Acquisition price, transaction and financing costs payable	2,174 27,575 7,466 2,509 1,214	22,623 6,573 2,509 11,994	12,736 8,340 2,224 1,028
Income taxes payable	,	56	
Current portion of long-term debt [note 14]	16	128	16
Current portion of obligations under finance leases [note 14]	188	432	_
Current portion of share award incentive plan [note 13[e]]	1,632	2,003	_
Provisions	1,929	1,942	1,194
	44,703	48,260	25,538
Non-current liabilities			
Long-term debt [note 14]	23,679	24,518	25,403
Obligations under finance leases [note 14]	127	138	—
Convertible unsecured subordinated debentures [note 15]	106,092	105,140	103,107
Deferred tax liabilities [note 16]	8,270	8,464	2,214
Share award incentive plan [note 13[e]]		1,571	5,857
	138,168	139,831	136,581
Total liabilities	182,871	188,091	162,119
Shareholders' equity [note 12]			
Common shares	150,202	151,376	157,279
Accumulated other comprehensive income (loss)	(2,048)	(6)	5,590
Equity component of convertible debentures	5,105	5,105	5,105
Contributed surplus	5,264	6,121	3,859
Retained earnings	49,343	47,698	59,562
Total shareholders' equity	207,866	210,294	231,395
Total liabilities and shareholders' equity	390,737	398,385	393,514
Commitments and contingencies [note 21]			

See accompanying notes

On behalf of the Board of Directors:

(signed) Bill Lambert Director (signed) John R. Brodie, FCA Director

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME

[in thousands of Canadian dollars, except per share amounts]

	Three-month period ended		Six-m period o	
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
	\$	\$	\$	\$
Sales	88,111	76,727	155,176	129,155
Cost of goods sold [note 7[e]]	57,314	45,409	101,413	77,432
Gross margin	30,797	31,318	53,763	51,723
Expenses				
Selling, general and administrative [note 7[f]]	12,930	11,360	25,526	22,758
Other operating income [note 7[a]]	(42)	(174)	(61)	(204)
Other operating expenses (income) [note 7[b]]	(4)	276	134	27
	12,884	11,462	25,599	22,581
Operating profit	17,913	19,856	28,164	29,142
Finance costs [note 7[d]]	3,114	3,107	6,232	6,236
Finance income (loss) [note 7[c]]	193	(1,059)	<b>98</b> 7	(126)
Profit before income taxes	14,992	15,690	22,919	22,780
Income tax expense [note 16]				
Current	2,333	1,626	2,874	1,721
Deferred	665	2,434	3,345	5,078
	2,998	4,060	6,219	6,799
Profit for the period	11,994	11,630	16,700	15,981
Profit per share - basic [note 19]	0.97	0.90	1.35	1.23
Profit per share - diluted [note 19]	0.91	0.86	1.34	1.22

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

[in thousands of Canadian dollars]

Six-month period ended June 30, 2011

	Common shares \$	Equity component of convertible debentures \$	Contributed surplus \$	Retained earnings §	Cash flow hedge and foreign currency reserve \$	Available-for- sale reserve \$	Total equity \$
As at January 1, 2011	151,376	5,105	6,121	47,698	(6)	_	210,294
Profit for the period	_	_	_	16,700	_		16,700
Other comprehensive income (loss)	_	_	_	_	(2,630)	588	(2,042)
Total comprehensive income	151,376	5,105	6,121	64,398	(2,636)	588	224,952
Conversion of subordinated debentures [note 12]	115	_	_		_		115
Share-based payment transactions [note 12]	(1,289)	_	(857)	_	_		(2,146)
Dividends to shareholders [note 12]	_	_	_	(15,055)	_		(15,055)
As at June 30, 2011	150,202	5,105	5,264	49,343	(2,636)	588	207,866

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

[in thousands of Canadian dollars]

#### Six-month period ended June 30, 2010

	Common shares \$	Equity component of convertible debentures \$	Contributed surplus \$	Retained earnings \$	Cash flow hedge and foreign currency reserve \$	Total equity \$
As at January 1, 2010	157,279	5,105	3,859	59,562	5,590	231,395
Profit for the period	_	_	_	15,981	_	15,981
Other comprehensive loss		_	—	—	(1,785)	(1,785)
Total comprehensive income	157,279	5,105	3,859	75,543	3,805	245,591
Share-based payment transactions [note 12]	(2,628)	_	1,206	_	_	(1,422)
Common shares purchased under normal course						
issuer bid [note 12]	(4,603)	_	_	(7,097)	_	(11,700)
Dividends to shareholders [note 12]	_	_	_	(13,332)	_	(13,332)
As at June 30, 2010 [note 23]	150,048	5,105	5,065	55,114	3,805	219,137

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

[in thousands of Canadian dollars]

#### Year ended December 31, 2010

	Common shares \$	Equity component of convertible debentures \$	Contributed surplus \$	Retained earnings \$	Cash flow hedge and foreign currency reserve \$	Total equity \$
As at January 1, 2010	157,279	5,105	3,859	59,562	5,590	231,395
Profit for the year			_	30,324	_	30,324
Other comprehensive loss			_		(5,596)	(5,596)
Total comprehensive income	157,279	5,105	3,859	89,886	(6)	256,123
Share-based payment transactions [note 12]	2,154	—	2,262	—		4,416
Common shares purchased under normal						
course issuer bid [note 12]	(8,057)	—	—	(15,334)	—	(23,391)
Dividends to shareholders [note 12]		_	—	(26,854)	_	(26,854)
As at December 31, 2010	151,376	5,105	6,121	47,698	(6)	210,294

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

[in thousands of Canadian dollars]

	Three-month period ended		Six-m period o	
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
	\$	\$	\$	\$
Profit for the period	11,994	11,630	16,700	15,981
Other comprehensive income (loss)		,	,	, , , , , , , , , , , , , , , , , , , ,
Change in fair value of derivatives designated				
as cash flow hedges	382	(3,361)	1,425	(462)
Income tax effect on cash flow hedges	355	1,793	327	1,347
Gain on derivatives designated as				
cash flow hedges recognized in net earnings				
in the current period	(1,736)	(2,869)	(2,534)	(3,833)
Exchange differences on translation of				
foreign operations	(296)	2,707	(1,848)	1,163
Gain on available-for-sale financial assets			800	
Income tax effect on available-for-sale				
financial assets			(212)	
Other comprehensive loss for the period	(1,295)	(1,730)	(2,042)	(1,785)
Total comprehensive income for the period	10,699	9,900	14,658	14,196

### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

[in thousands of Canadian dollars]

$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Three-month period ended		Six-m	
OPERATING ACTIVITIES Profit before income taxes14,99215,69022,91922,780Add (deduct) items not affecting cash Depreciation and impairment of property, plant and equipment1,3577922,5801,543Amortization and impairment of property, 		June 30,	June 30,	June 30,	June 30,
Profit before income taxes       14.992 $15,690$ $22,919$ $22,780$ Add (deduct) items not affecting cash       Depreciation and impairment of property, plant and equipment $1.357$ $792$ $2,580$ $1,543$ Amortization and impairment of property, plant and equipment $1.357$ $792$ $2,580$ $1,543$ Amortization (agin) loss on foreign exchange $(636)$ $2,568$ $(2,075)$ $1,158$ Non-cash component of interst expense $600$ $558$ $1,189$ $1,271$ $1,118$ $2,695$ Loss (gain) on sale of property, plant and equipment $16$ $(23)$ $(24,247)$ $(26,768)$ Settlement of SAIP obligation [note 13/b]/ $  (1,998)$ $  (1,998)$ $-$ Income taxes paid       (1.411) $7,059$ $(1,465)$ $3,421$ $  (2,946)$ $-$ Income taxes paid       (3.612) $(6,615)$ $(12,888)$ $  (1,2947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ <		\$	\$	\$	\$
Add (deduct) items not affecting cash Depreciation and impairment of property, plant and equipment $1,057$ $10,057$ <td>OPERATING ACTIVITIES</td> <td></td> <td></td> <td></td> <td></td>	OPERATING ACTIVITIES				
Add (deduct) items not affecting cash Depreciation and impairment of property, plant and equipment assets1,3577922,5801,543Amortization and impairment of intangible assets8908751,9401,609Translation (gain) loss on foreign exchange none cash component of interest expense and equipment6005581,1891,127Stock-based compensation [note 13][6]]4401,1711,1182,695Loss (gain) on sale of property, plant and equipment16(23)(2)(43)Net change in non-cash working capital balances related to operations [note 13][b]](1,998)-Income taxes paid(11,7918)(13,837)(24,247)(26,768)Cash provided by (used in) operating activities(1,441)7,059(1,465)3,421INVESTING ACTIVITIESAcquisition of shares of Trameo, Inc., net of cash acquired [note 6]-(9,946)-Acquisition of shares of Trameo, Inc., net of cash acquired [note 6]-(12,947)-(12,947)Transfer from (to) cash held in trust592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(14)(19)(316)(23)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(14)(19)(316)(23)Proceeds from sale of property, plant and equipment(25) <td>Profit before income taxes</td> <td>14,992</td> <td>15,690</td> <td>22,919</td> <td>22,780</td>	Profit before income taxes	14,992	15,690	22,919	22,780
plant and equipment       1,357       792       2,580       1,543         Amortization and impairment of intangible assets       890       875       1,940       1,609         Translation (gain) loss on foreign exchange Non-cash component of interest expense       600       558       1,189       1,127         Stock-based compensation [ <i>note</i> 13[ <i>b</i> ]]       440       1,171       1,118       2,695         Loss (gain) on sale of property, plant and equipment       16       (23)       (2)       (43)         Net change in non-cash working capital balances related to operations [ <i>note</i> 13[ <i>b</i> ]]       —       —       (1,182)       (735)       (2,4247)       (26,768)         Settlement of SAIP obligation [ <i>note</i> 13[ <i>b</i> ]]       —       —       (1,182)       (735)       (2,889)       (680)         Cash provided by (used in) operating activities       (1,441)       7.059       (1,465)       3,421         INVESTING ACTIVITIES       (3,612)       (6,873)       (6,015)       (12,888)         Acquisition of shares of Mepu Oy, including bank indebtedness assumed [ <i>note</i> 6]       —       —       (12,947)       —       (12,947)         Transfer from (to) cash held in trust and equipment       265       48       294       96         Development of intangible assets       (503)<	Add (deduct) items not affecting cash	,	,	*	
Amortization and impairment of intangible assets890 ssets $875$ $1,940$ $1,609$ Translation (gain) loss on foreign exchange Non-cash component of interest expense tass (agin) on sale of property, plant and equipment $600$ $558$ $1,189$ $1,171$ $1,172$ $1,118$ Not-cash component of interest expense and equipment $600$ $558$ $1,189$ $1,171$ $1,118$ $2,695$ Net change in non-cash working capital balances related to operations (note 13[b]] Income taxes paid $16$ $(23)$ $(23)$ $(24,247)$ $(26,768)$ 	Depreciation and impairment of property,				
assets       890 $875$ $1,940$ $1,609$ Translation (gain) loss on foreign exchange       (636) $2,568$ $(2,075)$ $1,158$ Non-cash component of interest expense       600 $558$ $1,189$ $1,127$ Stock-based compensation [note 13[e]] $440$ $1,171$ $1,118$ $2,695$ Loss (gain) on sale of property, plant       and equipment $16$ $(23)$ $(2)$ $(43)$ Net change in non-cash working capital       balances related to operations [note 10] $(17,918)$ $(13,837)$ $(24,247)$ $(26,768)$ Settlement of SAIP obligation [note 13[b]] $  (1,182)$ $(735)$ $(2,889)$ $(630)$ Income taxes paid $(1,141)$ $7,059$ $(1,465)$ $3,421$ INVESTING ACTIVITIES       Acquisition of shares of Trameo, Inc., net of $(3,612)$ $(6,615)$ $(12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$ $ (12,947)$		1,357	792	2,580	1,543
Translation (gain) loss on foreign exchange Non-cash component of interest expense Stock-based compensation [note 13[e]] Loss (gain) on sale of property, plant and equipment(636) $2,568$ (2,075) $1,158$ (1,158) $1,127$ Stock-based compensation [note 13[e]] Loss (gain) on sale of property, plant and equipment16(23)(2)(43)Net change in non-cash working capital balances related to operations [note 13[b]] Income taxes paid16(23)(2)(43)NEVESTING ACTIVITIES Acquisition of shares of Tramco, Inc., net of cash acquired [note 6] Transaction costs paid(3,612)(6,873)(6,615)(12,888)Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] Transaction costs paid(3,612)(6,873)(6,015)(12,888)Proceeds from sale of property, plant and equipment Cash used in investing activities2654829496Development of indragible assets Transaction costs paid(3,958)(19,832)(16,720)(26,402)FINANCING ACTIVITES Increase in bank indebtedness Repayment of obligations under finance leases (49)(253)(11,700)(11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]](11,700)-(11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]](11,700)-Purchase of shares in the market under the long-term incentive plan [note 13[a]](11,700)<					
Non-cash component of interest expense Stock-based compensation <i>[note 13[e]]</i> $600$ $558$ $1,189$ $1,127$ Stock-based compensation <i>[note 13[e]]</i> Loss (gain) on sale of property, plant and equipment $16$ $(23)$ $(2)$ $(43)$ Net change in non-cash working capital balances related to operations <i>[note 13[b]]</i> $  (1,998)$ $-$ Income taxes paid $(17,918)$ $(13,837)$ $(24,247)$ $(26,768)$ Cash provided by (used in) operating activities $(1,441)$ $7,059$ $(1,465)$ $3,421$ INVESTING ACTIVITIESAcquisition of shares of Tranco, Inc., net of cash acquired <i>[note 6]</i> $ (2,947)$ $ (12,947)$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed <i>[note 6]</i> $ (12,947)$ $ (12,947)$ Proceeds from sale of property, plant and equipment $265$ $48$ $294$ $96$ Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ $591$ $(834)$ $(12)$ Cash used in investing activities $2,174$ $ 2,174$ $-$ Pixehase of shares under the normal course issure bid $  (11,700)$ $-$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $  (11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $  (11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[n</i>				· · · · ·	
Stock-based compensation [note $l3[e]$ ]4401,1711,1182,695Loss (gain) on sale of property, plant and equipment16(23)(2)(43)Net change in non-cash working capital balances related to operations [note 10](17,918)(13,837)(24,247)(26,668)Settlement of SAIP obligation [note 13[b]] Income taxes paid(1,998)-(1,198)(13,837)(24,247)(26,678)Cash provided by (used in) operating activities(1,182)(735)(2,289)(680)(3,612)(6,615)(12,888)INVESTING ACTIVITIESAcquisition of shares of Tramco, Inc., net of cash acquired [note 6](9,946)-Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6](12,947)-(12,947)Transfer from (to) cash held in trust592(651)592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503)-(811)-Transactin costs paid(700)591(834)(12)Cash used in investing activities2,174-2,174-Repayment of long-term debt(4)(19)(316)(23)Repayment of long-term debt(7,528)(6,685)(15,055)(13,374)Decrease in financing costs payable(150)Purchase of shares in the market under the long-term incentive plan [					
Loss (gain) on sale of property, plant and equipmentand equipment16(23)(2)(43)Net change in non-cash working capital balances related to operations <i>[note 13[b]]</i> Income taxes paid16(23)(2)(43)Settlement of SAIP obligation <i>[note 13[b]]</i> Income taxes paid(17,918)(13,837)(24,247)(26,768)Cash provided by (used in) operating activities(1,182)(735)(2,889)(680)INVESTING ACTIVITIESAcquisition of shares of Tramco, Inc., net of cash acquired <i>[note 6]</i> (3,612)(6,873)(6,015)(12,888)Acquisition of shares of Tramco, Inc., net of cash acquired <i>[note 6]</i> (3,612)(6,873)(6,015)(12,888)Acquisition of shares of Tramco, Inc., net of cash acquired <i>[note 6]</i> (12,947)(12,947)(12,947)Transfer from (to) cash held in trust592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503)(811)(12)Cash used in investing activities(100)591(834)(12)Cash used in investing activities2,1742,174(26,002)FINANCING ACTIVITIES Increase in financing costs payable(7,528)(6,685)(15,055)(13,374)Decrease in diance locase purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> (2,424)(3,346)(6,032)Cash used in financing activities(5,407)(2,228)<					
and equipment16 $(23)$ $(2)$ $(43)$ Net change in non-cash working capital balances related to operations <i>[note 13[b]]</i> $(17,918)$ $(13,837)$ $(24,247)$ $(26,768)$ Settlement of SAIP obligation <i>[note 13[b]]</i> $  (1,998)$ $-$ Income taxes paid $(17,918)$ $(13,837)$ $(24,247)$ $(26,768)$ Cash provided by (used in) operating activities $(1,182)$ $(735)$ $(2,889)$ $(680)$ INVESTING ACTIVITIESAcquisition of shares of Tramco, Inc., net of cash acquired <i>[note 6]</i> $  (9,946)$ $-$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed <i>[note 6]</i> $  (9,946)$ $-$ Transfer from (to) cash held in trust592 $(651)$ 592 $(651)$ Proceeds from sale of property, plant and equipment2654829496Development of intangible assets $(503)$ $ (11,720)$ $(26,402)$ FINANCING ACTIVITIES $(700)$ $591$ $(834)$ $(12)$ Increase in bank indebtedness $(49)$ $ (253)$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ $-$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $   (10,720)$ $(11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $  (11,700)$ $ (11,700)$ Ourse issuer bid $ -$ <		440	1,171	1,118	2,695
Net change in non-cash working capital balances related to operations <i>[note 10]</i> Settlement of SAIP obligation [ <i>note 13[b]</i> ] Income taxes paid(17,918)(13,837)(24,247)(26,768)Income taxes paid(1,182)(735)(2,889)(680)Cash provided by (used in) operating activities(1,411) $7,059$ (1,465)3,421INVESTING ACTIVITIESAcquisition of shares of Tranco, Inc., net of cash acquired [ <i>note 6</i> ](3,612)(6,873)(6,015)(12,888)Acquisition of shares of Mepu Oy, including bank indebtedness assumed [ <i>note 6</i> ]——(12,947)—(12,947)Transfer from (to) cash held in trust592(651)592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503)—(811)—Transaction costs paid(10,958)(19,832)(16,720)(26,402)FINANCING ACTIVITIES Increase in funancing costs payable————Purchase of shares in the market under the long-term incentive plan [ <i>note 13[a]</i> ]————(11,700)Purchase of shares under the long-term incentive plan [ <i>note 13[a</i> ]]————(11,700)Purchase of shares in the market under the long-term incentive plan [ <i>note 13[a</i> ]]————(11,700)Purchase of shares in the market under the long-term incentive plan [ <i>note 13[a</i> ]]——————(11,		16	(22)		(42)
balances related to operations [note 10] $(17,918)$ $(13,837)$ $(24,247)$ $(26,768)$ Settlement of SAIP obligation [note 13[b]] $  (1,998)$ $-$ Income taxes paid $(1,182)$ $(735)$ $(2,889)$ $(680)$ Cash provided by (used in) operating activities $(1,441)$ $7,059$ $(1,465)$ $3,421$ INVESTING ACTIVITIESAcquisition of shares of Tranco, Inc., net of cash acquired [note 6] $  (9,946)$ $-$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $ (12,947)$ $ (12,947)$ Transfer from (to) cash held in trust $592$ $(651)$ $592$ $(651)$ $592$ $(651)$ Proceeds from sale of property, plant and equipment $265$ $48$ $294$ $96$ Development of intangible assets $(700)$ $591$ $(834)$ $(12)$ Transaction costs paid $(700)$ $591$ $(834)$ $(12)$ Cash used in investing activities $2,174$ $  -$ Increase in bank indebtedness $2,174$ $ (11,720)$ $(26,402)$ FINANCING ACTIVITIES $(10,986)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $  (11,700)$ Custus of infinancing activities $(5,407)$ $(2,224)$ $(3,346)$ $(6,032)$ Cash used in financing activiti		16	(23)	(2)	(43)
Settlement of SAIP obligation [note 13[b]]Income taxes paid(1,182)(735)(2,889)(680)Cash provided by (used in) operating activities(1,141)7,059(1,465)3,421INVESTING ACTIVITIESAcquisition of property, plant and equipment cash acquired [note 6](3,612)(6,873)(6,015)(12,888)Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6]——(9,946)—Transfer from (to) cash held in trust592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503)—(811)—Transaction costs paid(700)591(834)(12)Cash used in investing activities2,174—2,174—Increase in bank indebtedness(49)—(253)—Dividends paidOg-term debt(4)(19)(316)(23)Purchase of common shares under the normal course issuer bid———(11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]]———(10,806)(33,601)(34,981)(54,260)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Ourse issuer bid10,80688,43534,981109,094		(17 018)	(13 837)	(24 247)	(26 768)
Income taxes paid $(1,182)$ $(735)$ $(2,889)$ $(680)$ Cash provided by (used in) operating activities $(1,441)$ $7,059$ $(1,465)$ $3,421$ INVESTING ACTIVITIESAcquisition of shares of Tranco, Inc., net of cash acquired [note 6] $(3,612)$ $(6,873)$ $(6,015)$ $(12,888)$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $ (9,946)$ $-$ Transfer from (to) cash held in trust $592$ $(651)$ $592$ $(651)$ Proceeds from sale of property, plant and equipment $265$ $48$ $294$ $96$ Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ $591$ $(834)$ $(12)$ Cash used in investing activities $2,174$ $ 2,174$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ Purchase of common shares under the normal course issuer bid $   (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $ (11,700)$ $ (11,700)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$		(17,516)	(13,857)		(20,708)
Cash provided by (used in) operating activities $(1,441)$ $7,059$ $(1,465)$ $3,421$ INVESTING ACTIVITIESAcquisition of property, plant and equipmentAcquisition of shares of Tramco, Inc., net ofcash acquired <i>[note 6]</i> Acquisition of shares of Mepu Oy, includingbank indebtedness assumed <i>[note 6]</i> Transfer from (to) cash held in trustProceeds from sale of property, plantand equipmentand equipmentDevelopment of intangible assetsTransaction costs paidCash used in investing activitiesFINANCING ACTIVITIESIncrease in bank indebtednessIncrease in bank indebtednesspayment of long-term debtlong-term icentive plan <i>[note 13[a]]</i> curse issuer bidPurchase of shares in the market under thelong-term incentive plan <i>[note 13[a]]</i> curse issuer bidPurchase of shares in termarket under thelong-term incentive plan <i>[note 13[a]]</i> Cash used in financing activitiesNet decrease in cash and cash equivalentsduring the periodCash and cash equivalents, beginning of period(10,806)(13,601)(14,41)(12,947)-(12,947)-(12,947)-(12,947)-(11,700)-(11,700)-(11,700)-(11,700)-(11,700)-(11,806)(11,806)<		(1 182)	(735)	,	(680)
INVESTING ACTIVITIESAcquisition of property, plant and equipment Acquisition of shares of Tramco, Inc., net of cash acquired [note 6](3,612)(6,873)(6,015)(12,888)Acquisition of shares of Tramco, Inc., net of cash acquired [note 6] $-$ (9,946) $-$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $-$ (12,947) $-$ (12,947)Transfer from (to) cash held in trust592(651)592(651)Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503) $-$ (811) $-$ Transaction costs paid(3,958)(19,832)(16,720)(26,402)FINANCING ACTIVITIESIncrease in bank indebtedness2,174 $-$ 2,174 $-$ Repayment of long-term debt(4)(19)(316)(23)Repayment of obligations under finance leases(49) $-$ (12,947) $-$ Dividends paid $ -$ (11,700) $-$ (11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]] $  -$ (10,806)(33,601)(34,981)(54,260)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Cash used in financing of period(10,806)(33,601)(34,981)(54,260)	-				
Acquisition of property, plant and equipment Acquisition of shares of Tramco, Inc., net of cash acquired [note 6](3,612) $(6,873)$ $(6,015)$ $(12,888)$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6](9,946)-Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6]-(12,947)- $(12,947)$ Transfer from (to) cash held in trust592 $(651)$ 592 $(651)$ Proceeds from sale of property, plant and equipment2654829496Development of intangible assets(503)-(811)-Transaction costs paid(700)591(834) $(12)$ Cash used in investing activities2,174-2,174-FINANCING ACTIVITIESIncrease in bank indebtedness2,174-2,174-Repayment of obligations under finance leases(49)- $(253)$ -Dividends paid-(11,700)- $(11,700)$ (11,700)Purchase of common shares under the long-term incentive plan [note 13[a]]- $(2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$		(-,)	,,	(-,,	•,
Acquisition of shares of Trameo, Inc., net of cash acquired [note 6] $  (9,946)$ $-$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $ (12,947)$ $ (12,947)$ Transfer from (to) cash held in trust $592$ $(651)$ $592$ $(651)$ Proceeds from sale of property, plant and equipment $265$ $48$ $294$ $96$ Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ $591$ $(834)$ $(12)$ Cash used in investing activities $(3,958)$ $(19,832)$ $(16,720)$ $(26,402)$ FINANCING ACTIVITIESIncrease in bank indebtedness $(4)$ $ (253)$ $-$ Increase in financing costs payable $  (11,700)$ $ (11,700)$ Purchase of common shares under the normal course issuer bid $ (2,424)$ $(3,346)$ $(6,032)$ Durchase of shares in the market under the long-term incentive plan [note 13[a]] $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$		(2,(12))	(6.972)	(( 015)	(12,000)
cash acquired [note 6] $  (9,946)$ $-$ Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $ (12,947)$ $ (12,947)$ Transfer from (to) cash held in trust592 $(651)$ 592 $(651)$ Proceeds from sale of property, plant and equipment2654829496Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ 591 $(834)$ $(12)$ Cash used in investing activities $(3,958)$ $(19,832)$ $(16,720)$ $(26,402)$ FINANCING ACTIVITIESIncrease in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ Repayment of obligations under finance leases $(49)$ $ (15,055)$ $(13,374)$ Decrease in financing costs payable $  (11,700)$ $ (11,700)$ Purchase of common shares under the normal course issuer bid $ (11,700)$ $ (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$		(3,012)	(0,875)	(0,015)	(12,000)
Acquisition of shares of Mepu Oy, including bank indebtedness assumed [note 6] $-$ (12,947) $-$ (12,947)Transfer from (to) cash held in trust592 (651)592 (651)Proceeds from sale of property, plant and equipment265 48 294 96Development of intangible assets(503) $-$ (811) $-$ Transaction costs paid(700) 591 (834) (12)Cash used in investing activities(3,958) (19,832) (16,720) (26,402)FINANCING ACTIVITIES(4) (19) (316) (23)Increase in bank indebtedness2,174 $-$ 2,174 $-$ Repayment of obligations under finance leases(49) $-$ (253) $-$ Dividends paid(7,528) (6,685) (15,055) (13,374)Decrease in financing costs payable $  -$ (150)Purchase of common shares under the long-term incentive plan [note 13[a]] $-$ (2,424) (3,346) (6,032)Cash used in financing activities(5,407) (20,828) (16,796) (31,279)Net decrease in cash and cash equivalents during the period(10,806) (33,601) (34,981) (54,260)Cash and cash equivalents, beginning of period(10,806) (88,435 34,981 109,094				(9.946)	
bank indebtedness assumed [note 6] $ (12,947)$ $ (12,947)$ Transfer from (to) cash held in trust592 $(651)$ 592 $(651)$ Proceeds from sale of property, plantand equipment2654829496Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ 591 $(834)$ $(12)$ Cash used in investing activities $(3,958)$ $(19,832)$ $(16,720)$ $(26,402)$ FINANCING ACTIVITIESIncrease in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of obligations under finance leases $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (11,700)$ Purchase of common shares under the long-term incentive plan [note 13[a]] $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$	1 1 3			(),)40)	
Transfer from (to) cash held in trust $592$ $(651)$ $592$ $(651)$ Proceeds from sale of property, plant and equipment $265$ $48$ $294$ $96$ Development of intangible assets $(503)$ $ (811)$ $-$ Transaction costs paid $(700)$ $591$ $(834)$ $(12)$ Cash used in investing activities $(3,958)$ $(19,832)$ $(16,720)$ $(26,402)$ FINANCING ACTIVITIESIncrease in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ Repayment of obligations under finance leases $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$		_	(12.947)		(12.947)
Proceeds from sale of property, plant and equipment $(265 + 48 + 294 + 96)$ Development of intangible assets $(503) - (811) - (811) - (700) + 591 + (834) + (12)$ Transaction costs paid $(700) + 591 + (834) + (12)$ Cash used in investing activities $(3,958) + (19,832) + (16,720) + (26,402)$ FINANCING ACTIVITIESIncrease in bank indebtedness $2,174 - 2,174$ Repayment of long-term debt $(4) + (19) + (316) + (23)$ Dividends paid $(7,528) + (6,685) + (15,055) + (13,374) + (11,700) (11,700)$ Purchase of common shares under the normal course issuer bid $ (150) + (11,700) (11,700) + (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $ (2,424) + (3,346) + (6,032) + (3,279) + (20,828) + (16,796) + (31,279) + (31,279) + (10,806) + (33,601) + (34,981) + (54,260) + (10,806) + (33,601) + (34,981) + (54,260) + (10,806) + (88,435) + (34,981) + (109,094 + 109,094 +$		592		592	
Development of intangible assets Transaction costs paid(503)—(811)—Cash used in investing activities(700) $591$ (834)(12)Cash used in investing activities(3,958)(19,832)(16,720)(26,402)FINANCING ACTIVITIESIncrease in bank indebtedness2,174—2,174—Repayment of long-term debt(4)(19)(316)(23)Repayment of obligations under finance leases(49)—(253)—Dividends paid(7,528)(6,685)(15,055)(13,374)Decrease in financing costs payable———(11,700)Purchase of common shares under the long-term incentive plan [note 13[a]]—(2,424)(3,346)(6,032)Cash used in financing activities(5,407)(20,828)(16,796)(31,279)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Cash and cash equivalents, beginning of period10,80688,43534,981109,094			()		
Transaction costs paid(700) $591$ (834) (12)Cash used in investing activities(700) $591$ (834) (12)Gash used in investing activitiesFINANCING ACTIVITIESIncrease in bank indebtedness $2,174$ — $2,174$ —Repayment of long-term debt(4) (19) (316) (23)Repayment of obligations under finance leases(49) — (253) —Dividends paid(7,528) (6,685) (15,055) (13,374)Decrease in financing costs payable— — — — (11,700)Purchase of common shares under the normal course issuer bid— (11,700) — (11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]]— (2,424) (3,346) (6,032)Cash used in financing activities(10,806) (33,601) (34,981) (54,260)Net decrease in cash and cash equivalents during the period(10,806) (33,601) (34,981) (54,260)Cash and cash equivalents, beginning of period(10,806) (33,601) (34,981) (54,260)	and equipment	265	48	294	96
Cash used in investing activities $(3,958)$ $(19,832)$ $(16,720)$ $(26,402)$ FINANCING ACTIVITIES         Increase in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ Repayment of obligations under finance leases $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (11,700)$ Purchase of common shares under the normal course issuer bid $ (11,700)$ $ (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(5,407)$ $(20,828)$ $(16,796)$ $(31,279)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $10,806$ $88,435$ $34,981$ $109,094$		(503)	_	(811)	_
FINANCING ACTIVITIESIncrease in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of long-term debt $(4)$ $(19)$ $(316)$ $(23)$ Repayment of obligations under finance leases $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (11,700)$ Purchase of common shares under the normal course issuer bid $ (11,700)$ $ (11,700)$ Purchase of shares in the market under the long-term incentive plan [note 13[a]] $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $10,806$ $88,435$ $34,981$ $109,094$		(700)	591	(834)	(12)
Increase in bank indebtedness $2,174$ $ 2,174$ $-$ Repayment of long-term debt(4)(19)(316)(23)Repayment of obligations under finance leases(49) $-$ (253) $-$ Dividends paid(7,528)(6,685)(15,055)(13,374)Decrease in financing costs payable $  -$ (150)Purchase of common shares under the normal course issuer bid $-$ (11,700) $-$ (11,700)Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $-$ (2,424)(3,346)(6,032)Cash used in financing activities(5,407)(20,828)(16,796)(31,279)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Cash and cash equivalents, beginning of period10,80688,43534,981109,094	Cash used in investing activities	(3,958)	(19,832)	(16,720)	(26,402)
Repayment of long-term debt Repayment of obligations under finance leases(4)(19)(316)(23)Repayment of obligations under finance leases $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (150)$ Purchase of common shares under the normal course issuer bid $ (11,700)$ $ (11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(5,407)$ $(20,828)$ $(16,796)$ $(31,279)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $10,806$ $88,435$ $34,981$ $109,094$	FINANCING ACTIVITIES				
Repayment of obligations under finance leases Dividends paid $(49)$ $ (253)$ $-$ Dividends paid $(7,528)$ $(6,685)$ $(15,055)$ $(13,374)$ Decrease in financing costs payable $   (150)$ Purchase of common shares under the normal course issuer bid $ (11,700)$ $ (11,700)$ Purchase of shares in the market under the long-term incentive plan <i>[note 13[a]]</i> $ (2,424)$ $(3,346)$ $(6,032)$ Cash used in financing activities $(5,407)$ $(20,828)$ $(16,796)$ $(31,279)$ Net decrease in cash and cash equivalents during the period $(10,806)$ $(33,601)$ $(34,981)$ $(54,260)$ Cash and cash equivalents, beginning of period $10,806$ $88,435$ $34,981$ $109,094$	Increase in bank indebtedness	2,174		2,174	
Dividends paid       (7,528)       (6,685)       (15,055)       (13,374)         Decrease in financing costs payable       -       -       -       (150)         Purchase of common shares under the normal course issuer bid       -       (11,700)       -       (11,700)         Purchase of shares in the market under the long-term incentive plan [note 13[a]]       -       (2,424)       (3,346)       (6,032)         Cash used in financing activities       (5,407)       (20,828)       (16,796)       (31,279)         Net decrease in cash and cash equivalents during the period       (10,806)       (33,601)       (34,981)       (54,260)         Cash and cash equivalents, beginning of period       10,806       88,435       34,981       109,094	Repayment of long-term debt	(4)	(19)	(316)	(23)
Decrease in financing costs payable———(150)Purchase of common shares under the normal course issuer bid———(150)Purchase of shares in the market under the long-term incentive plan [note 13[a]]—(11,700)—(11,700)Cash used in financing activities—(2,424)(3,346)(6,032)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Cash and cash equivalents, beginning of period10,80688,43534,981109,094		(49)		(253)	—
Purchase of common shares under the normal course issuer bid—(11,700)—(11,700)Purchase of shares in the market under the long-term incentive plan [note 13[a]]—(2,424)(3,346)(6,032)Cash used in financing activities(5,407)(20,828)(16,796)(31,279)Net decrease in cash and cash equivalents during the period(10,806)(33,601)(34,981)(54,260)Cash and cash equivalents, beginning of period10,80688,43534,981109,094		(7,528)	(6,685)	(15,055)	,
course issuer bid       —       (11,700)       —       (11,700)         Purchase of shares in the market under the long-term incentive plan [note 13[a]]       —       (2,424)       (3,346)       (6,032)         Cash used in financing activities       (5,407)       (20,828)       (16,796)       (31,279)         Net decrease in cash and cash equivalents during the period       (10,806)       (33,601)       (34,981)       (54,260)         Cash and cash equivalents, beginning of period       10,806       88,435       34,981       109,094		—	—		(150)
Purchase of shares in the market under the long-term incentive plan [note 13[a]]       — (2,424) (3,346) (6,032)         Cash used in financing activities       (5,407) (20,828) (16,796) (31,279)         Net decrease in cash and cash equivalents during the period       (10,806) (33,601) (34,981) (54,260)         Cash and cash equivalents, beginning of period       10,806 (88,435) 34,981 (109,094)					
long-term incentive plan [note 13[a]]       — (2,424)       (3,346)       (6,032)         Cash used in financing activities       (5,407)       (20,828)       (16,796)       (31,279)         Net decrease in cash and cash equivalents during the period       (10,806)       (33,601)       (34,981)       (54,260)         Cash and cash equivalents, beginning of period       10,806       88,435       34,981       109,094		—	(11,700)	—	(11,700)
Cash used in financing activities       (5,407)       (20,828)       (16,796)       (31,279)         Net decrease in cash and cash equivalents during the period       (10,806)       (33,601)       (34,981)       (54,260)         Cash and cash equivalents, beginning of period       10,806       88,435       34,981       109,094			(2, 42, 4)	(2.240)	(( 022)
Net decrease in cash and cash equivalents during the period         (10,806)         (33,601)         (34,981)         (54,260)           Cash and cash equivalents, beginning of period         10,806         88,435         34,981         109,094		(5.407)			<u> </u>
during the period         (10,806)         (33,601)         (34,981)         (54,260)           Cash and cash equivalents, beginning of period         10,806         88,435         34,981         109,094	Cash used in financing activities	(5,407)	(20,828)	(10,790)	(31,279)
during the period(10,806)(33,601)(34,981)(54,260)Cash and cash equivalents, beginning of period10,80688,43534,981109,094	Net decrease in cash and cash equivalents				
Cash and cash equivalents, beginning of period         10,806         88,435         34,981         109,094		(10.806)	(33.601)	(34.981)	(54.260)
				,	
	Cash and cash equivalents, end of period				

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### **1. ORGANIZATION**

The interim condensed consolidated financial statements of Ag Growth International Inc. ["Ag Growth Inc."] for the three-month and six-month periods ended June 30, 2011 were authorized for issuance in accordance with a resolution of the directors on August 11, 2011. Ag Growth International Inc. is a listed company incorporated and domiciled in Canada whose shares are publicly traded at the Toronto Stock Exchange. The registered office is located at 1301 Kenaston Blvd., Winnipeg, Manitoba, Canada.

#### **2. OPERATIONS**

Ag Growth conducts business in the grain handling, storage and conditioning markets.

Included in these interim condensed consolidated financial statements are the accounts of Ag Growth Inc. and all of its subsidiary partnerships and incorporated companies; together, Ag Growth Inc. and its subsidiaries are referred to as "Ag Growth" or the "Company".

#### **3. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE**

The interim condensed consolidated financial statements for the three- and six-month periods ended June 30, 2011 were prepared in accordance with IAS 34, *Interim Financial Reporting*. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the interim consolidated financial statements for the three-month period ended March 31, 2011. In addition, the interim consolidated financial statements for the three-month period ended March 31, 2011 contain certain incremental annual IFRS disclosures not included in the annual consolidated financial statements for the three-month periods ended June 30, 2011 should be read together with the annual consolidated financial statements for the three- and six-month periods ended June 30, 2011 should be read together with the annual consolidated financial statements for the year ended December 31, 2010 prepared in accordingly, these interim condensed consolidated financial statements for the three- and six-month periods ended June 30, 2011 should be read together with the annual consolidated financial statements for the year ended December 31, 2010 prepared in accordingly, these interim condensed consolidated financial statements for the three- and six-month periods ended June 30, 2011 should be read together with the annual consolidated financial statements for the year ended December 31, 2010 prepared in accordance with previous Canadian GAAP as well as the interim consolidated financial statements for the three-month period ended March 31, 2011.

Accounting measurements at interim dates inherently involve a greater reliance on estimates than at year end. In the opinion of management, the unaudited interim condensed consolidated financial statements include all adjustments of a normal recurring nature to present fairly the consolidated financial position of the Company as at June 30, 2011.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### 4. SEASONALITY OF BUSINESS

Interim period sales and earnings historically reflect some seasonality. The third quarter is typically the strongest primarily due to high in-season demand at the farm level. Ag Growth's collections of accounts receivable are weighted towards the third and fourth quarters. This collection pattern, combined with seasonally high sales in the third quarter, result in accounts receivable levels increasing throughout the year and normally peaking in the third quarter. As a result of these working capital movements, historically, Ag Growth's use of its bank revolver is typically highest in the first and second quarters, begins to decline in the third quarter as collections of accounts receivable increase, and is repaid in the third or fourth quarter of each year.

#### 5. STANDARDS ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of issuance of the Company's financial statements are listed below. This listing is of standards and interpretations issued which the Company reasonably expects to be applicable at a future date. The Company intends to adopt those standards when they become effective.

#### Presentation of Financial Statements [amendments to IAS 1]

On June 16, 2011, the IASB issued amendments to IAS 1, *Presentation of Financial Statements*. The amendments enhance the presentation of other comprehensive income ["OCI"] in the financial statements, primarily by requiring the components of OCI to be presented separately for items that may be reclassified to the statement of earnings from those that remain in equity. The amendments are effective for annual periods beginning on or after July 1, 2012. The Company is currently assessing the impact of the amendments on its consolidated financial statements.

#### Financial Instruments: Classification and Measurement ["IFRS 9"]

IFRS 9 as issued reflects the first phase of the International Accounting Standards Board's ["IASB"] work on the replacement of the existing standard for financial instruments ["IAS 39"] and applies to classification and measurement of financial assets as defined in IAS 39. The standard is effective for annual periods beginning on or after January 1, 2013. In subsequent phases, the IASB will address classification and measurement of hedge accounting. The adoption of the first phase of IFRS 9 will have an effect on the classification and measurement of Ag Growth's financial assets. The Company will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Employee Benefits ["IAS 19"]

On June 16, 2011, the IASB revised IAS 19, Employee Benefits. The revisions include the elimination of the option to defer the recognition of gains and losses, enhancing the guidance around measurement of plan assets and defined benefit obligations, streamlining the presentation of changes in assets and liabilities arising from defined benefit plans and introduction of enhanced disclosures for defined benefit plans. The amendments are effective for annual periods beginning on or after January 1, 2013. The Company is currently assessing the impact of the amendments on its consolidated financial statements.

#### **IFRS 10 Consolidated Financial Statements**

IFRS 10 replaces the portion of IAS 27 *Consolidated and Separate Financial Statements* that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 *Consolidation - Special Purpose Entities*. What remains in IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. IFRS 10 establishes a single control model that applies to all entities [including 'special purpose entities,' or 'structured entity' as they are now referred to in the new standards, or 'variable interest entities' as they are referred to determine which entities are controlled, and therefore are required to be consolidated by a parent, compared with the requirements that were in IAS 27. Under IFRS 10, an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. This principle applies to all investees, including structured entities.

IFRS 10 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, if any.

#### **IFRS 11 Joint Arrangements**

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities -Non-monetary Contributions by Venturers. IFRS 11 uses some of the terms that were used by IAS 31, but with different meanings. Whereas IAS 31 identified three forms of joint ventures [i.e., jointly controlled operations, jointly controlled assets and jointly controlled entities], IFRS 11 addresses only two forms of joint arrangements [joint operations and joint ventures] where there is joint control. IFRS 11 defines joint control as the contractually agreed sharing of control of an arrangement which exists only when the decisions about the relevant activities require the unanimous consent of the parties sharing control.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

Because IFRS 11 uses the principle of control in IFRS 10 to define joint control, the determination of whether joint control exists may change. In addition, IFRS 11 removes the option to account for jointly controlled entities ["JCEs"] using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. For joint operations [which includes former jointly controlled operations, jointly controlled assets, and potentially some former JCEs], an entity recognizes its assets, liabilities, revenues and expenses, and/or its relative share of those items, if any. In addition, when specifying the appropriate accounting, IAS 31 focused on the legal form of the entity, whereas IFRS 11 focuses on the nature of the rights and obligations arising from the arrangement.

IFRS 11 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, if any.

#### IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28 *Investment in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. One of the most significant changes introduced by IFRS 12 is that an entity is now required to disclose the judgments made to determine whether it controls another entity.

IFRS 12 is effective for annual periods commencing on or after January 1, 2013. The Company is currently in the process of evaluating the implications of this new standard, which will be limited to disclosure requirements for the financial statements.

#### **IFRS 13 Fair Value Measurement**

IFRS 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to measure the fair value of financial and non-financial assets and liabilities when required or permitted by IFRS. While many of the concepts in IFRS 13 are consistent with current practice, certain principles, such as the prohibition on blockage discounts for all fair value measurements, could have a significant effect. The disclosure requirements are substantial and could present additional challenges.

IFRS 13 is effective for annual periods commencing on or after January 1, 2013 and will be applied prospectively. The Company is currently in the process of evaluating the implications of this new standard.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Deferred Tax: Recovery of Underlying Assets [amendments to IAS 12]

On December 20, 2010, the IASB issued *Deferred Tax: Recovery of Underlying Assets* [amendments to IAS 12] concerning the determination of deferred tax on investment property measured at fair value. The amendments incorporate SIC-21 *Income Taxes - Recovery of Revalued Non-Depreciable Assets* into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16 *Property, Plant and Equipment.* The aim of the amendments is to provide a practical solution for jurisdictions where entities currently find it difficult and subjective to determine the expected manner of recovery for investment property that is measured using the fair value model in IAS 40 *Investment Property.* IAS 12 has been updated to include:

- A rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale; and
- A requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis.

The amendments are mandatory for annual periods beginning on or after January 1, 2012, but earlier application is permitted. This amendment is not expected to have an impact on the Company.

#### 6. BUSINESS COMBINATIONS

#### Acquisitions in 2010

#### [a] Mepu Oy ["Mepu"]

Effective April 29, 2010, the Company acquired 100% of the outstanding shares of Mepu, a manufacturer of grain drying systems. The acquisition of Mepu provides the Company with a complementary product line, distribution in a region where the Company previously had only limited representation and a corporate footprint near the growth markets of Russia and Eastern Europe.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The purchase has been accounted for by the acquisition method with the results of Mepu's operations included in the Company's net earnings from the date of acquisition. The assets and liabilities of Mepu as at the date of acquisition have been recorded in the interim condensed consolidated financial statements at their fair values as follows:

	\$
Accounts receivable	1,208
Inventory	4,465
Prepaid expenses and other	396
Deferred tax asset	330
Property, plant and equipment	4,084
Intangible assets	
Distribution network	1,562
Brand name	743
Order backlog	363
Goodwill	3,614
Bank indebtedness	(1,035)
Long-term debt	(382)
Accounts payable and accrued liabilities	(2,752)
Customer deposits	(134)
Deferred tax liability	(1,188)
Purchase consideration transferred	11,274

The goodwill of \$3,614 comprises the value of expected synergies arising from the acquisition and the values included in the workforce of the new subsidiary. The goodwill balance is allocated to Mepu and certain North American divisions' CGUs because management is expecting sales synergies from a wider product line and complementary distribution networks. None of the goodwill recognized is expected to be deductible for income tax purposes.

From the date of acquisition, Mepu has contributed to the 2010 results \$11,089 of revenue and \$850 to the net profit before tax of the Company. If the combination had taken place as at January 1, 2010, revenue from continuing operations in 2010 would have increased by \$2,378 and the profit from continuing operations for the Company in 2010 would decrease by \$1,631.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The purchase consideration in the amount of \$11,274 was paid in cash. The impacts on the cash flow on the acquisition of Mepu are as follows:

	\$
Transaction costs of the acquisition	643
Purchase consideration transferred	11,274
Net cash flow on acquisition	11,917

Transaction costs of the acquisition are included in cash flows from investing activities. In the three-month period ended June 30, 2011, the conditions related to the cash holdback were met and the Company transferred \$592 from cash held in trust to the vendors. As at June 30, 2011, there are no remaining funds held in trust.

#### [b] Franklin Enterprises Ltd. ["Franklin"]

Effective October 1, 2010, the Company acquired substantially all of the operating assets of Franklin, a custom manufacturer. The Company acquired Franklin to enhance its manufacturing capabilities and to increase production capacity in periods of high in-season demand. The acquisition has been accounted for by the acquisition method with the results of Franklin's operations included in the Company's net earnings from the date of acquisition. As at June 30, 2011, the Company had cash held in trust of \$250 relating to the acquisition of Franklin.

#### [c] Tramco, Inc. ["Tramco"]

Effective December 20, 2010, the Company acquired 100% of the outstanding shares of Tramco, a manufacturer of chain conveyors. Tramco is an industry leader and provides the Company with an entry point into the grain processing sector of the food supply chain.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The purchase has been accounted for by the acquisition method with the results of Tramco's operations included in the Company's net earnings from the date of acquisition. The assets and liabilities of Tramco on the date of acquisition have been recorded in the interim condensed consolidated financial statements at their estimated fair values as follows:

	\$
Accounts receivable	4,216
Inventory	4,162
Prepaid expenses and other	208
Deferred tax asset	340
Property, plant and equipment	8,495
Intangible assets	
Distribution network	1,701
Brand name	2,361
Software	1,118
Order backlog	272
Goodwill	7,327
Accounts payable and accrued liabilities	(4,423)
Customer deposits	(967)
Income taxes payable	(143)
Deferred tax liability	(4,550)
Purchase consideration transferred	20,117

The allocation of the consideration transferred to acquired assets and liabilities and the calculation of the working capital adjustment are preliminary, utilizing information available at the time the interim condensed consolidated financial statements were prepared. The allocation of the consideration transferred is preliminary. The final allocation of the consideration transferred and the working capital adjustment may change when more information becomes available.

Included in prepaid expenses and other assets in the interim condensed consolidated statement of financial position as at June 30, 2011, is \$1,446 [December 31, 2010 - \$1,403] related to the working capital adjustment owing from the vendor.

The goodwill of \$7,327 comprises the value of expected synergies arising from the acquisition and the values included in the workforce of the new subsidiary. The goodwill balance is expected to be allocated to Tramco as a CGU and certain other North American CGUs because management expects sales synergies to result from complementary product lines and an enhanced distribution network. The allocation has not been finalized as of the current

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

reporting date. Under IFRS, a one-year window is available subsequent to the acquisition date to finalize the allocation.

Goodwill at the time of the transaction is not deductible for tax purposes.

From the date of acquisition of December 20, 2010, Tramco contributed \$184 of revenue and a net loss before income taxes of \$78 to the 2010 results of the Company. Tramco has operations in the U.S. and the U.K. and their results were not consolidated on a regular basis. As a result, the Company is not able to quantify the impact Tramco would have had on the Company's financial results if the acquisition had been made on January 1, 2010.

The impacts on the cash flow on acquisition of Tramco are as follows:

	\$
Transaction costs of the acquisition paid in 2010	339
Transaction costs of the acquisition paid in 2011	164
Purchase consideration paid in 2010	9,168
Purchase consideration paid in 2011	9,946
Transferred to cash held in trust	995
Net cash flow on acquisition	20,612

Transaction costs of the acquisition are included in cash flows from investing activities. At the request of the vendor, the purchase price was paid in two installments. The second installment of \$9,946 was paid on January 5, 2011. As at June 30, 2011, the Company had cash held in trust of \$964 relating to the acquisition of Tramco.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### 7. OTHER INCOME (EXPENSES)

			Three-month period ended		onth ended
		June 30, 2011 \$	June 30, 2010 \$	June 30, 2011 \$	June 30, 2010 \$
[a]	<b>Other operating income</b> Net gain (loss) on disposal of				
	property, plant and equipment Other	(16) 58	23 151	2 59	43 161
		42	174	61	204
[b]	Other operating expenses (income)				
	Cash flow hedging	(4)	276	134	27
		(4)	276	134	27
[c]	Finance income (loss)				
1.1	Interest income from banks	5	66	229	224
	Gain (loss) on foreign exchange	188	(1,125)	758	(350)
		193	(1,059)	987	(126)
[d]	Finance costs				
11	Interest on overdrafts and other finance				
	costs	10	—	22	24
	Interest, including non-cash interest, on	549	597	1,110	1 170
	debts and borrowings Interest, including non-cash interest, on	549	397	1,110	1,179
	convertible debentures [note 15]	2,549	2,510	5,087	5,033
	Finance charges payable under finance				
	lease contracts	6		13	
		3,114	3,107	6,232	6,236
[e]	Cost of goods sold				
	Depreciation	1,227	695	2,335	1,357
	Amortization of intangible assets	61	147	369	163
	Warranty provision	3	181	(54)	342
	Cost of inventories recognized as an expense	56,023	44,386	98,763	75,570
	enpense	57,314	45,409	101,413	77,432
		<i>j</i> -	,	, -	7 -

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

[ <b>f</b> ]	Selling, general and administrative expenses				
	Selling, general and administrative	11,752	10,192	23,236	20,432
	Amortization of intangible assets	829	728	1,571	1,446
	Depreciation	130	97	245	186
	Minimum lease payments recognized as an				
	operating lease expense	219	343	474	694
		12,930	11,360	25,526	22,758
[g]	Employee benefits expense				
	Wages and salaries	17,623	14,194	35,734	26,952
	Share-based payment transaction expense	440	1,171	1,118	2,695
	Pension costs	441	263	926	554
		18,504	15,628	37,778	30,201
	Included in cost of goods sold	13,155	10,386	26,241	19,435
	Included in general and administrative				
	expenses	5,349	5,242	11,537	10,766
		18,504	15,628	37,778	30,201

#### 8. INTANGIBLE ASSETS

	\$
Balance, January 1, 2010	68,441
Amortization for the six-month period ended	(1,609)
Effect of foreign exchange rates	(59)
Acquisition - acquisitions of subsidiaries	2,668
Balance, June 30, 2010	69,441
Amortization for the six-month period ended	(1,808)
Effect of foreign currency exchange rates	(782)
Acquisition - acquisitions of subsidiaries	5,494
Balance, December 31, 2010	72,345
Amortization for the six-month period ended	(1,940)
Effect of foreign currency exchange rates	(429)
Additions of internally developed intangible assets	1,132
Balance, June 30, 2011	71,108

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### 9. GOODWILL

	June 30, 2011 \$	December 31, 2010 \$
COST		
Balance, beginning of period	62,355	52,187
Additions - acquisition of subsidiary	80	11,073
Exchange differences	(494)	(905)
Balance, end of period	61,941	62,355

#### **10. CHANGES IN NON-CASH WORKING CAPITAL**

The changes in the non-cash working capital balances are calculated as follows:

	Three-month period ended		Six-month period ended	
	June 30, 2011 \$	June 30, 2010 \$	June 30, 2011 \$	June 30, 2010 \$
Accounts receivable	(17,130)	(15,766)	(22,539)	(25,512)
Inventory	(6,154)	(2,018)	(9,939)	(5,201)
Prepaid expenses and other assets	(123)	(77)	2,399	(344)
Accounts payable and accrued liabilities	5,321	3,908	4,952	5,208
Customer deposits	222	(84)	893	(1,260)
Provisions	(54)	200	(13)	341
	(17,918)	(13,837)	(24,247)	(26,768)

### NOTES TO UNAUDITED INTERIM CONDENSED **CONSOLIDATED FINANCIAL STATEMENTS**

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### **11. ACCOUNTS RECEIVABLE**

As is typical in the agriculture sector, Ag Growth may offer extended terms on its accounts receivable to match the cash flow cycle of its customer. The following table sets forth details of the age of trade accounts receivable that are not overdue as well as an analysis of overdue amounts and the related allowance for doubtful accounts:

-	June 30, 2011 \$	December 31, 2010 \$	January 1, 2010 \$
Total accounts receivable	61,557	39,019	25,571
Less allowance for doubtful accounts	(483)	(484)	(499)
Total accounts receivable, net	61,074	38,535	25,072
Of which			
Neither impaired nor past due	45,138	17,661	17,552
Not impaired and past the due date as follows:	,	,	,
Within 30 days	11,405	7,231	3,457
31 to 60 days	1,467	7,044	927
61 to 90 days	952	3,295	795
Over 90 days	2,595	3,788	2,840
Less allowance for doubtful accounts	(483)	(484)	(499)
Total accounts receivable, net	61,074	38,535	25,072

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### **12. SHAREHOLDERS' EQUITY**

#### [a] Common shares

#### Authorized

Unlimited voting common shares without par value

#### Issued

12,394,621 common shares

	Number	Amount
	#	\$
Balance, January 1, 2010	13,020,099	157,279
Purchase of common shares under LTIP	(167,900)	(6,032)
Purchase of common shares under normal course		
issuer bid	(341,600)	(4,603)
Settlement of LTIP obligation - vested shares	27,136	818
Settlement of SAIP obligation - vested shares	73,333	2,586
Balance, June 30, 2010	12,611,068	150,048
Purchase of common shares under normal course issuer		
bid	(333,000)	(3,454)
Settlement of LTIP obligation	54,815	1,919
Settlement of SAIP obligation	66,667	2,863
Balance, December 31, 2010	12,399,550	151,376
Purchase of common shares under LTIP [note 13[a]]	(67,996)	(3,346)
Conversion of subordinated debentures [note 15]	2,556	115
Settlement of LTIP obligation - vested shares	60,511	2,057
Balance, June 30, 2011	12,394,621	150,202

The 12,394,621 common shares at June 30, 2011 are net of 151,375 common shares with a stated value of \$6,264 that are being held by the Company under the terms of the LTIP until vesting conditions are met.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### [b] Normal course issuer bid

On December 10, 2009, Ag Growth commenced a normal course issuer bid for up to 1,272,423 common shares, representing 10% of the Company's public float at that time. The normal course issuer bid terminated on December 9, 2010. In the year ended December 31, 2010, Ag Growth purchased and cancelled 674,600 common shares under the normal course issuer bid for \$23,391.

#### [c] Contributed surplus

	Six-month period ended June 30, 2011 §	Six-month period ended June 30, 2010 \$	Year ended December 31, 2010 \$
Balance, beginning of period	6,121	3,859	3,859
Equity-settled director compensation	208	106	227
Obligation under LTIP	902	1,919	4,279
Exercise price on vested SAIP awards	_		18
Settlement of LTIP obligation -			
vested shares	(1,967)	(819)	(2,262)
Balance, end of period	5,264	5,065	6,121

#### [d] Accumulated other comprehensive income

Accumulated other comprehensive income is comprised of the following:

#### Cash flow hedge reserve

The cash flow hedge reserve contains the effective portion of the cash flow hedge relationships incurred as at the reporting date.

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign subsidiaries. It is also used to record the effect of hedging net investments in foreign operations.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Available-for-sale reserve

The available-for-sale reserve contains the cumulative change in the fair value of available-forsale investments. Gains and losses are reclassified to the interim consolidated statements of income when the available-for-sale investments are impaired or derecognized.

#### [e] Dividends paid and proposed

In the three-month period ended June 30, 2011, the Company declared dividends of \$7,528 or \$0.60 per common share [2010 - \$6,534 or \$0.51 per common share]. In the six-month period ended June 30, 2011, the Company declared dividends of \$15,055 or \$1.20 per common share [2010 - \$13,332 or \$1.02 per common share]. Ag Growth's dividend policy is to pay cash dividends on or about the 30<sup>th</sup> of each month to shareholders of record on the last business day of the previous month and the Company's current monthly dividend rate is \$0.20 per common share. Subsequent to June 30, 2011, the Company declared dividends of \$0.20 per common share to shareholders of record on July 29, 2011. Total dividends declared in the year ended December 31, 2010 were \$26,854 or \$2.12 per common share.

#### [f] Shareholder protection rights plan

On December 20, 2010, the Company's Board of Directors adopted a Shareholders' Protection Rights Plan [the "Rights Plan"]. Specifically, the Board of Directors has implemented the Rights Plan by authorizing the issuance of one right [a "Right"] in respect of each common share [the "Common Shares"] of the Company outstanding at the close of business on December 20, 2010 [the "Record Time"]. In addition, the Board of Directors authorized the issuance of one Right in respect of each additional Common Share issued from treasury after the Record Time.

If a person, or a Company acting jointly or in concert, acquires [other than pursuant to an exemption available under the Rights Plan] beneficial ownership of 20 percent or more of the Common Shares, Rights [other than those held by such acquiring person which will become void] will separate from the Common Shares and permit the holder thereof to purchase that number of Common Shares having an aggregate market price [as determined in accordance with the Rights Plan] on the date of consummation or occurrence of such acquisition of Common Shares equal to four times the exercise price of the Rights for an amount in cash equal to the exercise price. The exercise price of the Rights pursuant to the Rights Plan is \$150.00 per Right.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### **13. SHARE-BASED COMPENSATION PLANS**

#### [a] Long-term incentive plan ["LTIP"]

The LTIP is a compensation plan that awards common shares to key management based on the Company's operating performance. Pursuant to the LTIP, the Company establishes the amount to be allocated to management based upon the amount by which distributable cash, as defined in the LTIP, exceeds a predetermined threshold. The service period commences January 1<sup>st</sup> of the year the award is generated and ends at the end of the fiscal year. The award vests on a graded scale over an additional three-year period from the end of the respective performance year. The LTIP provides for immediate vesting in the event of retirement, death, termination without cause or in the event the participant becomes disabled. The cash awarded under the plan formula is used to purchase Ag Growth common shares at market prices. All vested awards are settled with participants in common shares purchased by the administrator of the plan and there is no cash settlement alternative.

The amount owing to participants is recorded as an equity award in contributed surplus as the award is settled with participants with treasury shares purchased in the open market. The expense is recorded in the interim condensed consolidated statement of income items by function depending on the role of the respective management member. During the three- and six-month periods ended June 30, 2011, \$250 and \$902 [2010 - \$973 and \$1,873] was expensed in the LTIP plan.

During the six-month period ended June 30, 2011, the administrator purchased 67,996 common shares [2010 - 167,900 common shares] in the market for \$3,346 [2010 - \$6,032]. The fair value of this share-based payment equals the share price as of the respective measurement date as dividends related to the shares in the administrated fund are paid annually to the LTIP participants.

#### [b] Share award incentive plan ["SAIP"]

The Company has a SAIP plan which authorizes the Directors to grant awards ["Share Awards"] to employees or officers of Ag Growth or any affiliates of the Company or consultants or other service providers to the Company and its affiliates ["Service Providers"]. Share Awards may not be granted to non-management Directors.

Under the terms of the SAIP, any Service Provider may be granted Share Awards. Each Share Award will entitle the holder to be issued the number of common shares designated in the Share Award, upon payment of an exercise price of \$0.10 per common share and the common

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

shares will vest and may be issued as to one-third on each of January 1, 2010, January 1, 2011 and January 1, 2012 or such earlier or later dates as may be determined by the Directors. In lieu of receiving common shares, the holder, with the consent of Ag Growth, may elect to be paid cash for the market value of the common shares in excess of the exercise price of the common shares. The SAIP provides for immediate vesting of the Share Awards in the event of retirement, death, termination without cause or in the event the Service Provider becomes disabled.

The shareholders reserved for issuance 220,000 common shares, subject to adjustment in lieu of dividends, if applicable, and no additional awards may be granted without shareholder approval. The aggregate number of Share Awards granted to any single Service Provider shall not exceed 5% of the issued and outstanding common shares of Ag Growth.

In addition:

- [i] The number of common shares issuable to insiders at any time, under all security-based compensation arrangements of the Company, shall not exceed 10% of the issued and outstanding common shares of Ag Growth; and
- [ii] The number of common shares issued to insiders, within any one-year period, under all security-based compensation arrangements of the Company, shall not exceed 10% of the issued and outstanding common shares of Ag Growth.

As at June 30, 2011, 220,000 [December 31, 2010 - 220,000] Share Awards have been granted and 40,000 [December 31, 2010 - 80,000] remain outstanding. During the six-month period ended June 30, 2011, 40,000 Share Awards vested and were exercised, at which time the participants received a cash payment of \$1,998. On January 1, 2010, 73,333 Share Awards vested and were exercised, at which time common shares of the Company were issued for \$2,586. On October 15, 2010, the Company announced the passing of its Chief Executive Officer. Upon his passing, 66,667 Share Awards vested and were exercised, at which time common shares of the Company were issued for \$2,863 of which \$2,411 had been expensed prior to October 15, 2010 and included in the SAIP liability. For the three- and six-month periods ended June 30, 2011, Ag Growth recorded an expense of \$104 and \$61 [2010 - \$114 and 687] for the Share Awards, respectively.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### [c] Directors' Deferred Compensation Plan ["DDCP"]

On May 8, 2008, the shareholders of Ag Growth approved the adoption by the Company of the DDCP, which provides that a minimum of 20% of the remuneration of non-management Directors be payable in common shares of the Company. The principal purpose of the DDCP is to encourage non-management Director ownership of common shares. According to the DDCP, every Director receives a fixed base retainer fee, an attendance fee for meetings and a committee chair fee, if applicable, and a minimum of 20% of the total compensation must be taken in common shares. A Director will not be entitled to receive the common shares he or she has been granted until a period of three years has passed since the date of grant or until the Director ceases to be a Director, whichever is earlier. The Directors' common shares are fixed based on the fees eligible to him for the respective period and his decision to elect for cash payments for dividends related to the common shares; therefore, the Director's remuneration under the DDCP vests directly in the respective service period. The three-year period [or any shorter period until a Director ceases to be a Director] qualifies only as a waiting period to receive the vested common shares.

For the periods ended June 30, 2011 and 2010, the Directors elected to receive the majority of their remuneration in common shares. For the three- and six-month periods ended June 30, 2011, an expense of \$86 and \$155 [2010 - \$84 and \$135] was recorded for the share grants, and a corresponding amount has been recorded to contributed surplus. The share grants were measured with the contractual agreed amount of service fees for the respective period.

The total number of common shares issuable pursuant to the DDCP shall not exceed 35,000, subject to adjustment in lieu of dividends, if applicable. For the three- and six-month periods ended June 30, 2011, 2,978 common shares were granted under the DDCP and as at June 30, 2011, a total of 16,961 common shares had been granted under the DDCP and no common shares had been issued.

#### [d] Stock option plan

On June 3, 2009, the shareholders of Ag Growth approved a stock option plan [the "Option Plan"] under which options may be granted to officers, employees and other eligible service providers in order to provide an opportunity for these individuals to increase their proprietary interest in Ag Growth's long-term success.

The Company's Board of Directors or a Committee thereof shall administer the Option Plan and designate the individuals to whom options may be granted and the number of common shares to be optioned to each. The maximum number of common shares issuable on exercise

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

of outstanding options at any time may not exceed 7.5% of the aggregate number of issued and outstanding common shares, less the number of common shares issuable pursuant to all other security-based compensation agreements. The number of common shares reserved for issuance to any one individual may not exceed 5% of the issued and outstanding common shares.

Options will vest and be exercisable as to one-third of the total number of common shares subject to the options on each of the first, second and third anniversaries of the date of the grant. The exercise price of the options shall be fixed by the Board of Directors or a Committee thereof on the date of the grant and may not be less than the market price of the common shares on the date of the grant. The options must be exercised within five years of the date of the grant.

As at June 30, 2011, a total of 935,325 options [December 31, 2010 - 970,319] are available for grant. No options have been granted as at June 30, 2011.

#### [e] Summary of expenses recognized under share-based payment plans

For the three- and six-month periods ended June 30, 2011, an expense of \$440 and \$1,118 [2010 - \$1,171 and \$2,695] was recognized for employee and Director services rendered.

The total carrying amount of the liability for the SAIP as at June 30, 2011 was \$1,632 [December 31, 2010 - \$3,574]. There have been no cancellations or modifications to any of the plans during the six-month period ended June 30, 2011 or the year ended December 31, 2010.

A summary of the status of the options under the SAIP is presented below:

	Six-month period ended June 30, 2011	Year ended December 31, 2010
	Shares #	Shares #
<b>Outstanding, beginning of period</b> Exercised	80,000 (40,000)	220,000 (140,000)
Outstanding, end of period	40,000	80,000

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The exercise price on all SAIP awards is \$0.10 per common share. All outstanding options under the SAIP as at June 30, 2011 have a remaining contractual life until January 1, 2012.

A summary of the status of the shares under the LTIP is presented below:

	Six-month period ended June 30, 2011 #	Year ended December 31, 2010 #
Outstanding, beginning of period	143,890	57,941
Vested	(60,511)	(81,951)
Granted	67,996	167,900
Outstanding, end of period	151,375	143,890

## 14. LONG-TERM DEBT AND OBLIGATIONS UNDER FINANCE LEASES

	Interest rate %	Maturity	June 30, 2011 §	December 31, 2010 \$	January 1, 2010 \$
Current portion of interest-bearing loans and borrowings					
Obligations under finance leases	6.5	2011 - 2012	188	432	—
Nordea equipment loan [Euro denominated]	2.0	2013		112	—
GMAC loans	0.0	2011 and 2014	16	16	16
Total current portion of interest-bearing loans and borrowings			204	560	16
Non current interest-bearing loans and borrowings					
Series A secured notes [U.S. dollar denominated]	6.8	2016	24,108	24,865	26,165
Nordea equipment loan [Euro denominated]	2.0	2013		196	
GMAC loans	0.0	2011 and 2014	6	15	31
Obligations under finance leases	6.5	2011 - 2012	127	138	_
Total non-current interest-bearing loans					
and borrowings			24,241	25,214	26,196
0			24,445	25,774	26,212
Less deferred financing costs			435	558	793
Total interest-bearing loans and borrowings			24,010	25,216	25,419

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### [a] Bank indebtedness

Ag Growth has operating facilities of \$10 million and U.S. \$2.0 million. The facilities bear interest at a rate of prime plus 0.5% to prime plus 1.5% per annum based on performance calculations. The effective interest rate during the six-month period ended June 30, 2011 on Ag Growth's Canadian dollar operating facility was 3.5% [2010 - 2.8%], and on its U.S. dollar operating facility was 3.8% [2010 - 3.3%]. As at June 30, 2011, there was \$2,174 [2010 - nil] outstanding under these facilities. The facilities mature October 29, 2012.

Collateral for the operating facilities rank pari passu with the Series A secured notes and include a general security agreement over all assets, first position collateral mortgages on land and buildings, assignments of rents and leases and security agreements for patents and trademarks.

#### [b] Long-term debt

The Series A secured notes were issued on October 29, 2009. The non-amortizing notes bear interest at 6.8% payable quarterly and mature on October 29, 2016. The Series A secured notes are denominated in U.S. dollars. Collateral for the Series A secured notes and term loans rank pari passu and include a general security agreement over all assets, first position collateral mortgages on land and buildings, assignments of rents and leases and security agreements for patents and trademarks.

Ag Growth's credit facility provides for term loans of up to \$38,000 and U.S. \$20,500 and matures October 29, 2012. Term loans bear interest at rates of prime plus 0.5% to prime plus 1.5% based on performance calculations. There were no term loans outstanding at June 30, 2011 and December 31, 2010.

The Nordea equipment loan is denominated in Euros, bears interest at 2% and was fully repaid during the three month period ended March 31, 2011.

GMAC loans bear interest at 0% and mature in 2011 and 2014. The vehicles financed are pledged as collateral.

#### [c] Covenants

Ag Growth is subject to certain financial covenants in its credit facility agreements which must be maintained to avoid acceleration of the termination of the agreement. The financial covenants require Ag Growth to maintain a debt to earnings before interest, taxes, depreciation

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

and amortization ["EBITDA"] ratio of less than 2.0 and to provide debt service coverage of a minimum of 1.0. As at June 30, 2011 and December 31, 2010, Ag Growth was in compliance with all financial covenants.

#### **15. CONVERTIBLE UNSECURED SUBORDINATED DEBENTURES**

	June 30, 2011 \$	December 31, 2010 \$
	Ψ	¥
Principal amount	114,885	115,000
Equity component	(7,475)	(7,475)
Accretion	2,091	1,438
Financing fees, net of amortization	(3,409)	(3,823)
Convertible unsecured subordinated debentures	106,092	105,140

On October 27, 2009, the Company issued convertible unsecured subordinated debentures in the aggregate principal amount of \$100 million, and on November 6, 2009, the underwriters exercised in full their over-allotment option and the Company issued an additional \$15 million of debentures [the "Debentures"]. The net proceeds of the offering, after payment of the underwriters' fee of \$4.6 million and expenses of the offering of \$0.5 million, were approximately \$109.9 million. The Debentures were issued at a price of \$1,000 per Debenture and bear interest at an annual rate of 7.0%, payable semi-annually on June 30 and December 31 in each year commencing June 30, 2010. The maturity date of the Debentures is December 31, 2014.

Each Debenture is convertible into common shares of the Company at the option of the holder at any time on the earlier of the maturity date and the date of redemption of the Debenture, at a conversion price of \$44.98 per common share, being a conversion rate of approximately 22.2321 common shares per \$1,000 principal amount of Debentures. During the six-month period ended June 30, 2011, holders of 115 Debentures exercised the conversion option and were issued 2,556 common shares. As at June 30, 2011, Ag Growth has reserved 2,554,136 common shares for issuance upon conversion of the Debentures.

The Debentures are not redeemable before December 31, 2012. On and after December 31, 2012 and prior to December 31, 2013, the Debentures may be redeemed, in whole or in part, at the option of the Company at a price equal to their principal amount plus accrued and unpaid interest, provided that the volume weighted average trading price of the common shares during the 20 consecutive trading days ending on the fifth trading day preceding the date on which the notice of redemption is given is not less than 125% of the conversion price. On and after December 31,

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

2013, the Debentures may be redeemed, in whole or in part, at the option of the Company at a price equal to their principal amount plus accrued and unpaid interest.

On redemption or at maturity, the Company may, at its option, elect to satisfy its obligation to pay the principal amount of the Debentures by issuing and delivering common shares. The Company may also elect to satisfy its obligations to pay interest on the Debentures by delivering common shares. The Company does not expect to exercise the option to satisfy its obligations to pay interest by delivering common shares and as a result the potentially dilutive impact has been excluded from the calculation of fully diluted earnings per share *[note 19]*. The number of any shares issued will be determined based on market prices at the time of issuance.

The Company presents and discloses its financial instruments in accordance with the substance of its contractual arrangement. Accordingly, upon issuance of the Debentures, the Company recorded a liability of \$107,525, less related offering costs of \$4,735. The liability component has been accreted using the effective interest rate method, and during the six-month period ended June 30, 2011, the Company recorded an accretion of \$648 [2010 - \$626], non-cash interest expense related to financing costs of \$414 [2010 - \$382] and interest expense on the 7% coupon of \$4,025 [2010 - \$4,025]. The estimated fair value of the holder's option to convert Debentures to common shares in the amount of \$7,475 has been separated from the fair value of the liability and is included in shareholders' equity, net of its pro rata share of financing costs of \$329.

### **16. INCOME TAXES**

The major components of income tax expense for the six-month periods ended June 30, 2011 and June 30, 2010 are as follows:

#### Interim condensed consolidated statements of income

	<b>2011</b> \$	<b>2010</b> \$
Current tax expense Current income tax charge	2,874	1,721
<b>Deferred tax expense</b> Origination and reversal of temporary differences	3,345	5,078
Income tax expense reported in the interim condensed consolidated statement of income	6,219	6,799

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Interim condensed consolidated statements of comprehensive income

_	<b>2011</b> \$	<b>2010</b> \$
Deferred tax related to items charged or credited directly to other comprehensive income during the period		
Unrealized gain on derivatives and available-for-sale investment	(355)	(1,347)
Exchange differences on translation of foreign operations	(237)	(1,347) (33)
Income tax charged directly to other comprehensive income	(592)	(1,380)

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are presented below:

	Consolidated statement of financial position		
	As at June 30, 2011	As at December 31, 2010	As at January 1, 2010
	\$	\$	\$
Gross temporary differences			
Inventories	_	(192)	(120)
Property, plant and equipment and other assets	19,108	20,045	22,400
Intangible assets	(12,734)	(13,044)	(10,154)
Deferred financing costs	228	21	165
Accruals and long-term provisions	593	748	452
Tax loss carryforwards expiring between 2026			
to 2029	19,352	21,871	29,736
Investment tax credit carryforward expiring			
between 2025 and 2029	4,763	4,763	4,710
Capitalized development expenditures	(300)		
Convertible debentures	(1,459)	(1,628)	(1,984)
Liability SAIP plan	445	977	1,690
Equity impact LTIP plan	1,572	1,253	989
Construction contracts and lay away sales	—		
Foreign exchange gains	—	6	(487)
Other comprehensive income	(866)	(1,221)	(2,255)
Net deferred tax assets (liabilities)	30,702	33,599	45,142
Reflected in the consolidated statement of financial position as follows			
Deferred tax assets	38,972	42,063	47,356
Deferred tax liabilities	(8,270)	(8,464)	(2,214)
Deferred tax assets, net	30,702	33,599	45,142

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which these temporary differences, loss carryforwards and investment tax credits become deductible. Based on the analysis of taxable temporary differences and future

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

taxable income, the management of the Company is of the opinion that there is convincing evidence available for the probable realization of all deductible temporary differences of the Company's tax entities. Accordingly, the Company has recorded a deferred tax asset for all deductible temporary differences as of the reporting date and as at December 31, 2010.

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to offset current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

At June 30, 2011, there was no recognized deferred tax liability [December 31, 2010 - nil; January 1, 2010 - nil] for taxes that would be payable on the unremitted earnings of certain of the Company's subsidiaries. The Company has determined that undistributed profits of its subsidiaries will not be distributed in the foreseeable future. The temporary differences associated with investments in subsidiaries for which a deferred tax liability has not been recognized, aggregate to \$622 [December 31, 2010 - \$622; January 1, 2010 - nil].

Income tax provisions, including current and future income tax assets and liabilities, and income tax filing positions require estimates and interpretations of federal and provincial income tax rules and regulations, and judgments as to their interpretation and application to Ag Growth's specific situation. The amount and timing of reversals of temporary differences will also depend on Ag Growth's future operating results, acquisitions and dispositions of assets and liabilities. The business and operations of Ag Growth are complex and Ag Growth has executed a number of significant financings, acquisitions, reorganizations and business combinations over the course of its history including the conversion to a corporate entity. The computation of income taxes payable as a result of these transactions involves many complex factors as well as Ag Growth's interpretation of and compliance with relevant tax legislation and regulations. While Ag Growth believes that its existing and proposed tax filing positions are more likely than not to be sustained, there are a number of existing and proposed tax filing positions including in respect of the conversion to a corporate entity that may be the subject of review by taxation authorities. Therefore, it is possible that additional taxes could be payable by Ag Growth and the ultimate value of Ag Growth's income tax assets and liabilities could change in the future and that changes to these amounts could have a material effect on these consolidated financial statements.

There are no income tax consequences attached to the payment of dividends in either 2011 or 2010 by the Company to its shareholders.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### 17. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

#### [a] Management of risks arising from financial instruments

Ag Growth's principal financial liabilities, other than derivatives, comprise loans and borrowings and trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to provide guarantees to support its operations. The Company has deposits, trade and other receivables and cash and short-term deposits that are derived directly from its operations. The Company also holds an available-for-sale investment and enters into derivative transactions.

The Company's activities expose it to a variety of financial risks: market risk [including foreign exchange and interest rate], credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance. The Company uses derivative financial instruments to mitigate certain risk exposures. The Company does not purchase any derivative financial instruments for speculative purposes. Risk management is the responsibility of the corporate finance function, which has the appropriate skills, experience and supervision. The Company's domestic and foreign operations along with the corporate finance function identify, evaluate and, where appropriate, mitigate financial risks. Material risks are monitored and are regularly discussed with the Audit Committee of the Board of Directors. The Audit Committee reviews and monitors the Company's financial risks are identified, measured and managed in accordance with Company policies.

The risks associated with the Company's financial instruments are as follows:

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Components of market risk to which Ag Growth is exposed are discussed below. Financial instruments affected by market risk include trade accounts receivable and payable, available-for-sale investment and derivative financial instruments.

The sensitivity analyses in the following sections relate to the position as at June 30, 2011, December 31, 2010 and January 1, 2010.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The sensitivity analyses have been prepared on the basis that the amount of net debt, the ratio of fixed to floating interest rates of the debt and derivatives and the proportion of financial instruments in foreign currencies are all constant. The analyses exclude the impact of movements in market variables on the carrying value of provisions and on the non-financial assets and liabilities of foreign operations.

The following assumptions have been made in calculating the sensitivity analyses:

- The interim condensed consolidated statements of financial position sensitivity relate to derivatives.
- The sensitivity of the relevant interim condensed consolidated statements of income item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at June 30, 2011 and December 31, 2010, including the effect of hedge accounting.
- The sensitivity of equity is calculated by considering the effect of any associated cash flow hedges at June 30, 2011 for the effects of the assumed underlying changes.

#### Foreign currency risk

The objective of the Company's foreign exchange risk management activities is to minimize transaction exposures and the resulting volatility of the Company's earnings, subject to liquidity restrictions, by entering into foreign exchange forward contracts. Foreign currency risk is created by fluctuations in the fair value or cash flows of financial instruments due to changes in foreign exchange rates and exposure.

A significant part of the Company's sales are transacted in U.S. dollars and as a result fluctuations in the rate of exchange between the U.S. and Canadian dollar can have a significant effect on the Company's cash flows and reported results. To mitigate exposure to the fluctuating rate of exchange, Ag Growth enters into foreign exchange forward contracts and denominates a portion of its debt in U.S. dollars. As at June 30, 2011, Ag Growth's U.S. dollar denominated debt totalled U.S. \$25.0 million [2010 - \$25.0 million] and the Company has entered into the following foreign exchange forward contracts to sell U.S. dollars in order to hedge its foreign exchange risk:

Settlement dates	Face value U.S. \$	Average rate Cdn. \$
July - November 2011	25,000	\$1.08
January - December 2012	12,000	\$0.99

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The Company enters into foreign exchange forward contracts to mitigate foreign currency risk relating to certain cash flow exposures. The hedged transactions are expected to occur within a maximum 24-month period. The Company's foreign exchange forward contracts reduce the Company's risk from exchange movements because gains and losses on such contracts offset losses and gains on transactions being hedged. The Company's exposure to foreign currency changes for all other currencies is not material.

Ag Growth's sales denominated in U.S. dollars for the six-month period ended June 30, 2011 were U.S. \$105.6 million, and the total of its cost of goods sold and its selling, general and administrative expenses denominated in that currency were U.S. \$63.8 million. Accordingly, a 10% increase or decrease in the value of the U.S. dollar relative to its Canadian counterpart would result in a \$10.6 million increase or decrease in sales and a total increase or decrease of \$6.4 million in its cost of goods sold and its selling, general and administrative expenses. In relation to Ag Growth's foreign exchange hedging contracts, a 10% increase or decrease in the value of the U.S. dollar relative to its Canadian counterpart would result in an increase or decrease in the of \$1.9 million and an increase or decrease to other comprehensive income of \$3.6 million.

The counterparty to the contracts is a multinational commercial bank and therefore credit risk of counterparty non-performance is remote. Realized gains or losses are included in net income for the period and for the three-month and six-month periods ended June 30, 2011 the Company realized a gain on its foreign exchange contracts of \$1,736 and \$2,534 [2010 - \$2,869 and \$3,833].

The open foreign exchange forward contracts as at June 30, 2011 are as follows:

Notional amount	Contract	Cdn \$	Unrealized
of currency sold	amount	equivalent	gain
U.S. \$	\$	\$	\$
37,000	1.0531	38,965	3,088

The terms of the foreign exchange forward contracts have been negotiated to match the terms of the commitments. There were no highly probable transactions for which hedge accounting has been claimed that have not occurred and no significant element of hedge ineffectiveness requiring recognition in the unaudited interim condensed consolidated statements of income.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The cash flow hedges of the expected future sales were assessed to be highly effective and a net unrealized gain of \$3,088, with a deferred tax liability of \$863 relating to the hedging instruments, is included in other comprehensive income.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Furthermore, as Ag Growth regularly reviews the denomination of its borrowings, the Company is subject to changes in interest rates that are linked to the currency of denomination of the debt. Ag Growth's Series A secured notes and convertible unsecured subordinated debentures outstanding at June 30, 2011, December 31, 2010 and January 1, 2010 are at a fixed rate of interest. As such, the Company is not currently exposed to interest rate risk.

#### Credit risk

Credit risk is the risk that a customer will fail to perform an obligation or fail to pay amounts due, causing a financial loss. A substantial portion of Ag Growth's accounts receivable are with customers in the agriculture industry and are subject to normal industry credit risks. This credit exposure is mitigated through the use of credit practices that limit transactions according to the customer's credit quality and due to the accounts receivable being spread over a large number of customers. Ag Growth establishes a reasonable allowance for non-collectible amounts with this allowance netted against the accounts receivable on the interim condensed consolidated statements of financial position.

Accounts receivable and long-term receivables are subject to credit risk exposure and the carrying values reflect management's assessment of the associated maximum exposure to such credit risk. The Company regularly monitors customers for changes in credit risk. Trade receivables from international customers are often insured for events of non-payment through third-party export insurance. In cases where the credit quality of a customer does not meet the Company's requirements, a cash deposit is received before goods are shipped.

At June 30, 2011, the Company had four customers [December 31, 2010 - two customers, January 1, 2010 - four customers] that accounted for approximately 26% [December 31, 2010 - 30%, January 1, 2010 - 32%] of all receivables owing. The requirement for an impairment is analyzed at each reporting date on an individual basis for major customers. Additionally, a large number of minor receivables are grouped into homogeneous groups and assessed for impairment collectively. The calculation is based on actual incurred historical data. The Company does not hold collateral as security.

The Company does not believe that any single customer group represents a significant concentration of credit risk.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Liquidity risk

Liquidity risk is the risk that Ag Growth will encounter difficulties in meeting its financial liability obligations. Ag Growth manages its liquidity risk through cash and debt management. In managing liquidity risk, Ag Growth has access to committed short and long-term debt facilities as well as to equity markets, the availability of which is dependent on market conditions. Ag Growth believes it has sufficient funding through the use of these facilities to meet foreseeable borrowing requirements.

The table below summarizes the undiscounted contractual payments of the Company's financial liabilities as at June 30, 2011 and December 31, 2010:

June 30, 2011	Total \$	0 to 6 months \$	6 - 12 months \$	12 - 24 months \$	2 - 4 years \$	After 4 years \$
Bank debt [includes interest]	32,874	828	827	1,647	3,279	26,293
Trade and other payables	29,709	29,709	_	_	_	
Finance lease obligations	315	251	64	_		
Dividend payable	2,509	2,509	_	_	_	
Convertible unsecured subordinated debentures [includes interest]	143,032	4,021	4,021	8.042	126,948	_
Acquisition price, transaction and	140,002	-1,021	-1,021	0,042	120,940	
financing costs payable	1,214	1,214	_			_
Bank indebtedness	2,174	2,174		_		
Total financial liability payments	211,827	40,706	4,912	9,689	130,227	26,293

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

## [b] Fair value

Set out below is a comparison by class of the carrying amounts and fair values of the Company's financial instruments that are carried in the interim condensed consolidated financial statements:

	June 30, 2011		December 31, 2010		January	y 1, 2010
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
	\$	\$	\$	\$	\$	\$
Financial assets						
Held-for-trading						
Cash and cash equivalents			34,981	34,981	109,094	109,094
Cash held in trust	1,214	1,214	1,817	1,817		
Restricted cash	839	839	865	865	_	
Derivative instruments	3,088	3,088	4,200	4,200	9,500	9,500
Available-for-sale equity						
investments	2,800	2,800	2,000	2,000	2,000	2,000
Loans and receivables						
Accounts receivable	61,074	61,074	38,535	38,535	25,072	25,072
Financial liabilities						
Bank indebtedness	2,174	2,174	_			_
Other financial liabilities	,	,				
Interest-bearing loans and						
borrowings	24,130	27,386	25,204	28,171	26,212	26,338
Trade and other payables	29,709	29,709	24,565	24,565	13,930	13,930
Finance lease obligations	315	315	570	570		
Dividends payable	2,509	2,509	2,509	2,509	2,224	2,224
Acquisition price, transaction and						
financing costs payable	1,214	1,214	11,994	11,994	1,028	1,028
Convertible unsecured						
subordinated debentures	106,092	116,205	105,140	116,231	103,107	106,400

The fair values of the financial assets and financial liabilities are included at the amounts at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The following methods and assumptions were used to estimate the fair values:

- Cash and cash equivalents, cash held in trust, restricted cash, accounts receivable, accounts payable and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these financial instruments.
- Fair value of quoted notes and bonds is based on price quotations at the reporting date. The fair value of unquoted instruments, loans from banks and other financial liabilities, obligations under finance leases, as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.
- The fair value of the available-for-sale financial assets was estimated using the common share price from recently traded market transactions.
- The Company enters into derivative financial instruments with financial institutions with investment grade credit ratings. Derivatives valued using valuation techniques with market observable inputs are mainly foreign exchange forward contracts and one option embedded in a convertible debt agreement. The most frequently applied valuation techniques include forward pricing, using present value calculations. The models incorporate various inputs including the credit quality of counterparties and foreign exchange spot and forward rates.

## [c] Fair value ["FV"] hierarchy

Ag Growth uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

#### Level 1

The fair value measurements are classified as Level 1 in the FV hierarchy if the fair value is determined using quoted, unadjusted market prices for identical assets or liabilities.

#### Level 2

Fair value measurements which require inputs other than quoted prices in Level 1, and for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly, are classified as Level 2 in the FV hierarchy.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### Level 3

Fair value measurements which require unobservable market data or use statistical techniques to derive forward curves from observable market data and unobservable inputs are classified as Level 3 in the FV hierarchy.

The FV hierarchy of financial instruments measured at fair value on the interim condensed consolidated statements of financial position is as follows:

	June 30, 2011			December 31, 2010		
	Level 1 \$	Level 2 \$	Level 3 \$	Level 1 \$	Level 2 \$	Level 3 \$
Financial assets						
Cash and cash equivalents	_	—	—	34,981	—	—
Cash held in trust	1,214	_	—	1,817	_	
Derivative instruments	_	3,088	_		4,200	_
Restricted cash	839	_	—	865	_	_
Available-for-sale equity investment	_	_	2,800	_	_	2,000
Bank indebtedness		2,174	—	_		

During the reporting periods ended June 30, 2011 and December 31, 2010, there were no transfers between Level 1 and Level 2 fair value measurements.

At June 30, 2011, Ag Growth has \$839 of restricted cash which is classified as a current asset. The restricted cash represents advances to Ag Growth as collateral for a receivable from an end user of Ag Growth products. The funds will be repaid when the related receivable is collected.

The Company's available for sale equity investment is carried at fair value. The fair value is estimated using the common share price from recently traded market transactions. During the current period, there were no traded market transactions and as such no change in the fair value measurement of the investment was recorded.

Interest from financial instruments is recognized in finance costs and finance income. Foreign currency and impairment and impairment reversal impacts for loans and receivables are reflected in other income (expense).

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### **18. CAPITAL DISCLOSURE AND MANAGEMENT**

Ag Growth's capital structure is comprised of shareholders' equity and long-term debt. Ag Growth's objectives when managing its capital structure are to maintain and preserve Ag Growth's access to capital markets, continue its ability to meet its financial obligations, including the payment of dividends, and finance organic growth and acquisitions.

The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. The Company's capital management objectives have remained unchanged from the prior year. The Company is not subject to any externally imposed capital requirements other than financial covenants in its credit facilities and as at June 30, 2011 and December 31, 2010, all of these covenants were complied with.

Ag Growth monitors its capital structure using non-IFRS financial metrics including net debt to EBITDA for the immediately preceding 12-month period and net debt to shareholders' equity. Net debt includes long-term debt plus the liability component of Debentures, cash and cash equivalents and bank indebtedness.

Ag Growth's optimal capital structure targets to maintain its net debt to EBITDA ratio at levels below 2.5, after taking into consideration the impacts of industry cyclicality and acquisitions. The table below calculates the ratio based on EBITDA achieved in the previous 12 months:

	June 30, 2011 \$	December 31, 2010 \$	January 1, 2010 §
Net debt	131,945	94,677	19,416
EBITDA	67,272	65,763	60,680
Ratio	<b>1.96 times</b>	1.44 times	0.32 times

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

Ag Growth's optimal capital structure targets to maintain its net debt to shareholders' equity ratio at levels below 1.0, after taking into consideration the impacts of industry cyclicality and acquisitions:

	June 30, 2011 \$	December 31, 2010 \$	January 1, 2010 \$
Net debt	131,945	94,677	19,416
Shareholders' equity	207,866	210,294	231,395
Ratio	0.63 times	0.45 times	0.08 times

### **19. EARNINGS PER SHARE**

Net earnings per share are based on the consolidated net earnings for the period divided by the weighted average number of shares outstanding during the period. Diluted earnings per share are computed in accordance with the treasury stock method and based on the weighted average number of shares and dilutive share equivalents.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	Three-month period ended			nonth   ended
	June 30, 2011 \$	June 30, 2010 \$	June 30, 2011 \$	June 30, 2010 \$
Net profit attributable to shareholders for basic and diluted earnings per share Add back: interest expense on convertible	11,994	11,630	16,700	15,981
debentures	1,766	1,739	_	_
Numerator for diluted earnings per share	13,760	13,369	16,700	15,981
Basic weighted average number of shares Dilutive effect of DDCP Dilutive effect of LTIP Dilutive effect of convertible debenture Diluted weighted average number of shares	12,334,110 15,137 151,375 2,554,136 15,054,758	12,884,316 9,852 182,632 2,556,692 15,633,492	12,364,828 14,579 119,932 	12,991,847 9,139 108,857 — 13,109,843
Basic earnings per share Diluted earnings per share	0.97 0.91	0.90 0.86	1.35 1.34	1.23 1.22

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these interim condensed consolidated financial statements.

In the six-month periods ending June 30, 2011 and 2010, the convertible unsecured subordinated debentures were excluded from the calculation of the above diluted net earnings per share because their effect was anti-dilutive.

### **20. REPORTABLE BUSINESS SEGMENT**

The Company is managed as a single business segment that manufactures and distributes grain handling, storage and conditioning equipment. The Company determines and presents business segments based on the information that internally is provided to the CEO, who is Ag Growth's Chief Operating Decision Maker ["CODM"]. When making resource allocation decisions, the CODM evaluates the operating results of the consolidated entity.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

All segment revenue is derived wholly from external customers and as the Company has a single reportable segment, inter-segment revenue is zero.

		Reve	nues		equipment	y, plant and t, goodwill and ible assets
		Three-month period ended		Six-month period ended		As at
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010	June 30, 2011	December 31, 2010
	\$	\$	\$	\$	\$	\$
Canada	19,247	19,106	35,173	33,347	139,780	146,108
United States	54,475	51,060	94,319	84,257	62,955	57,166
International	14,389	6,561	25,684	11,551	11,049	10,448
	88,111	76,727	155,176	129,155	213,784	213,722

The revenue information above is based on the location of the customer. The Company has no single customer that represents 10% or more of the Company's revenues.

## **21. COMMITMENTS AND CONTINGENCIES**

## [a] Letters of credit

As at June 30, 2011, the Company has outstanding letters of credit in the amount of \$155 [December 31, 2010 - \$642].

## [b] Operating leases

The Company leases office and manufacturing equipment, warehouse facilities and vehicles under operating leases with minimum aggregate rent payable in the future as follows:

	\$
Within one year	449
After one year but not more than five years	1,278
More than five years	208
	1,935

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

These leases have a life of between one and six years with no renewal options included in the contracts.

During the three-month period ended June 30, 2011, the Company recognized an expense of \$231 [2010 - \$351] for leasing contracts. This amount relates only to minimum lease payments.

### [c] Legal actions

The Company is involved in various legal matters arising in the ordinary course of business. The resolution of these matters is not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

### **22. COMPARATIVE FIGURES**

Certain of the comparative figures have been reclassified to conform to the current period's presentation.

## 23. EXPLANATION OF TRANSITION TO IFRS

For all periods to December 31, 2010, the Company prepared its consolidated financial statements in accordance with Canadian GAAP. The interim consolidated financial statements for the three-month period ended March 31, 2011 were the first interim consolidated financial statements that complied with IFRS standards in effect as at March 31, 2011. This note explains the principal adjustments made by the Company in restating its previous Canadian GAAP consolidated statement of shareholders' equity as at June 30, 2010 and its previously published Canadian GAAP consolidated income statements and comprehensive income for the three-month and six-month periods ended June 30, 2010.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### Elected exemptions from full retrospective application

In preparing the interim consolidated financial statements as at March 31, 2011 in accordance with IFRS 1 and the interim condensed consolidated financial statements in accordance with IAS 34, the Company has applied certain of the optional exemptions from full retrospective application of IFRS. The optional exemptions applied by the Company are described below.

### [a] Business combinations

The Company has applied the business combinations exemption in IFRS 1 to not apply IFRS 3 retrospectively to past business combinations. Accordingly, the Company has not restated business combinations that took place prior to the transition date.

#### [b] Share-based payments

The Company has elected to retrospectively apply the provisions of IFRS 2 *Share-based Payments* ["IFRS 2"] only to [i] equity instruments granted after November 7, 2002 that are unvested at the transition date, and [ii] liability instruments arising from share-based payment transactions that are outstanding at the date of transition.

#### [c] Foreign exchange

Cumulative currency translation differences for all foreign operations are deemed to be zero as at January 1, 2010.

#### [d] Borrowing costs

The Company has elected only to capitalize borrowing costs relating to qualifying assets for which the commencement date for capitalization is on or after the date of transition.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### Reconciliation of equity as reported under Canadian GAAP and IFRS

The following is a reconciliation of the Company's equity reported in accordance with Canadian GAAP to its equity in accordance with IFRS at June 30, 2010:

	Note	Common shares \$	Equity component of debentures \$	Contributed surplus \$	Retained earnings \$	Accumulated other comprehensive income \$	Total \$
A a reported up der Considion							
As reported under Canadian GAAP - June 30, 2010		150,048		11,279	3,716	2,916	167,959
Reclassifications		150,048	_	11,279	5,710	2,910	107,959
Long-term incentive plan							
liability	1			706	_		706
Equity component of	1			700			700
debenture	9	_	7,146	(7,146)	_	_	_
Differences increasing	-		.,	(,,,,,,,)			
(decreasing) reported							
amounts:							
DDCP	1		_	226	(226)		
SAIP	1	_	_	_	11	_	11
Deferred income taxes -							
convertible debentures	6b		(2,041)		236	_	(1,805)
Transaction costs	2	_	_	—	(779)	_	(779)
Translation of foreign							
operations	3	_	—	_	(427)	427	_
Deferred income taxes -							
deferred credit	6a		—		43,904		43,904
Deferred income taxes -							
temporary differences	8	_	—	—	(3,160)	(36)	(3,196)
Revenue recognition	5	_	—	—	1,079		1,079
Hedge accounting	4	_	—	—	(197)	197	—
Property, plant and	0				10.565	201	10.077
equipment	8 7	_	_	_	10,565	301	10,866
Inventory	/				392		392
As reported under IFRS -		150,048	5,105	5,065	55 114	3,805	210 127
June 30, 2010		130,048	3,103	3,003	55,114	3,803	219,137

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

### Notes to the reconciliations:

#### 1. Share-Based Payments

The Company elected to retrospectively apply the provisions of IFRS 2 only to equity-settled awards that were unvested at the transition date and liability awards outstanding at the transition date.

The differences impacting the interim condensed consolidated statement of changes in equity at June 30, 2010:

- LTIP was classified under Canadian GAAP as a liability plan, whereas under IFRS 2 due to the final settlement of the plan with treasury shares acquired by the administrator for the benefit of the management members, the plan qualifies as an equity-settled plan. Therefore, this change resulted in a reclassification of the balances from liability into shareholders' equity. As at June 30, 2010, the impact of this adjustment was to decrease the long-term incentive plan liability and increase contributed surplus by \$706.
- Awards with graded vesting provisions are treated as a single award for both measurement and recognition purposes under Canadian GAAP. IFRS 2 requires such awards to be treated as a series of individual awards, with compensation measured and recognized separately for each tranche of options within a grant that has a different vesting date. This impacts the LTIP and the SAIP of the Company. As at June 30, 2010, the impact of this adjustment was to decrease the share award incentive plan liability and increase retained earnings by \$11.
- For the DDCP, the share-based remuneration vests under IFRS 2 directly in the respective service period, whereas under Canadian GAAP the expense was allocated over the deferred compensation period of three years. As at June 30, 2010, the impact of this adjustment was to decrease retained earnings and increase contributed surplus by \$226.

#### 2. Transaction Costs

In accordance with IFRS 3 [revised in 2008] transaction costs incurred in the process of acquiring a business cannot be capitalized, but have to be immediately expensed. Under Canadian GAAP these transaction costs were capitalized by Ag Growth. There is no impact in the first quarter of 2010 on the goodwill balance, as all business combinations in 2010 were completed subsequent to March 31, 2010. Transaction costs related to business combinations in the amount of \$779 were recorded as an IFRS adjustment as at June 30, 2010, resulting in a decrease to retained earnings and an offsetting decrease to prepaid expenses of \$150 and goodwill of \$629.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### 3. Translation of Foreign Operations

Under Canadian GAAP, until December 31, 2009 the Company had classified all business units as integrated operations and therefore used the Canadian dollar as the functional currency for all foreign entities. As at January 1, 2010, the Company determined that its foreign operations Hi Roller, Union Iron and Applegate had more characteristics of self-sustaining operations than integrated foreign operations. Accordingly, the Company adopted the current rate method of foreign currency translation for these foreign operations, resulting in using the local currency of these foreign operations as their functional currency under Canadian GAAP, applied on a prospective basis. In accordance with IAS 21, for IFRS purposes every entity of the Company has to be individually reviewed for the determination of its functional currency and this has to be performed retrospectively as of the IFRS transition date. Therefore, for IFRS purposes, Hi Roller, Union Iron and Applegate were classified as U.S. dollar functional currency entities as of the transition date of January 1, 2010, whereas under Canadian GAAP they were still Canadian dollar functional currency entities. This change in the functional currency had the following impacts on the Company's assets, liabilities and retained earnings:

- [1] Goodwill decrease of balance by \$150
- [2] Property, plant and equipment increase of balance by \$177
- [3] Intangible assets decrease of balance by \$582
- [4] Deferred tax liability decrease of balance by \$128
- [5] Retained earnings decrease of balance by \$427

For the elective exemptions from the retrospective application of IFRS 1 the Company elected to recognize the cumulative translation adjustment existing at the transition date directly into retained earnings. Therefore all the above listed impacts were directly recorded in the Company's retained earnings.

#### 4. Hedge Accounting

Upon the adoption of IFRS, the Company redesignated its foreign currency hedge contracts. The adjustment had no impact as at the transition date. The adjustment resulted in an increase to accumulated other comprehensive income and a decrease to retained earnings on June 30, 2010 of \$197.

#### 5. Revenue Recognition

Under Canadian GAAP all product deliveries were recorded when the risk of ownership was transferred. Similarly, for IFRS purposes, the majority of the revenues of Ag Growth are realized at the time of transfer of the risk of ownership. However, the Company has classified certain of its

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

customer contracts as construction contracts resulting in the earlier recognition of revenues and gross margin with the application of the percentage of completion method of accounting.

#### 6. Income Taxes

The accounting for income taxes under IAS 12 resulted in the following differences for the Company:

- a. In 2009, the Company converted from an income fund into a corporate entity under a plan of arrangement with a previously unrelated company. As a result of this transaction, the Company received tax attributes for which deferred tax assets in the amount of \$69,800 were recorded. The difference between this deferred tax asset and the purchase price of \$13,500 for shares of the previously unrelated company was recorded under Canadian GAAP as a deferred credit. This deferred credit had a carrying amount under Canadian GAAP of \$43,904 as at June 30, 2010. For IFRS purposes, the difference between the tax benefits and the purchase price cannot be deferred, but the benefit from the higher fair value of the tax benefits has to be retrospectively recorded as of the transition date. The adjustment results in an increase to retained earnings.
- b. IFRS requires the bifurcation of convertible debt instruments into a liability and an equity component. IFRS further requires the recognition of a temporary difference based on the difference between the carrying amount of the liability at issuance and its underlying tax basis. All changes in the initial temporary difference for the liability component of the convertible debt are recognized in the statement of income.

Under Canadian GAAP the tax basis of the liability component of the convertible debenture is considered to be the same as its carrying amount, and therefore the recognition of a temporary difference is not required. This difference between IFRS and Canadian GAAP results in a decrease to the equity component of the convertible debenture of \$2,041.

#### 7. Inventories

Due to the remeasurement of property, plant and equipment and changes to the depreciation expense, Ag Growth was required to adjust the overhead allocation on the valuation of its inventory by \$392.

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

#### 8. Property, Plant and Equipment

For all items of property, plant and equipment, the provisions of IAS 16 were retrospectively applied. The assessment and annual review criteria of useful lives and depreciation methods are more explicit in IFRS, which required Ag Growth to adjust certain carrying amounts of its assets. Furthermore, the componentization requirements are more explicit in IFRS. Differences relating to the level of componentization, depreciation methods and useful lives resulted in the carrying value of these assets at June 30, 2010 to increase from the recorded amount under Canadian GAAP by \$10,866. The related tax impact of the change in temporary differences resulted in additional deferred tax liability of \$3,196 at June 30, 2010.

#### 9. Reclassifications

Certain balances have been reclassified between accounts to conform to IFRS.

Reconciliation of profit and loss for the three-month and six-month periods ended June 30, 2010.

	Note	Three-month period ended June 30, 2010 \$	Six-month period ended June 30, 2010 §
Net income reported under Canadian GAAP		12,443	18,868
Differences increasing (decreasing) net income			
Depreciation expense	1	506	854
Cost of sales	1	46	4
Deferred income tax			
Deferred credit	2a	(3,224)	(4,002)
Convertible debentures	2b	96	179
Temporary differences	2c	933	(67)
Cost of sales	3	10	13
General and administrative	4	(402)	(693)
General and administrative	5	(28)	(57)
Gain (loss) on foreign exchange	6	171	(197)
Revenue recognition	7	1,079	1,079
Net profit recorded under IFRS		11,630	15,981

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

- 1. The componentization of property, plant, equipment and change in useful lives and depreciation methods resulted in a decrease to depreciation expense of \$506 and \$854, and an increase to the gain on sale of property, plant and equipment of \$46 and \$4, respectively.
- 2. a. The Company converted from an income fund into a corporate entity in 2009 under a plan of arrangement that resulted in the Company receiving tax attributes and recording a deferred tax asset of \$69,800 and a related deferred credit of \$56,300. Under IFRS, deferred credits are generally not recognized, which ultimately results in an increase in the Company's non-cash future tax expense of \$3,224 for the three-month and \$4,002 for the six-month periods ended June 30, 2010.
  - b. Under IFRS, a temporary difference is recorded related to the convertible debenture resulting in the recognition of a deferred tax liability on transition. Subsequent adjustments to the deferred tax liability resulted in a decrease to deferred income tax expense of \$96 for the three-month and \$179 for the six-month periods ended June 30, 2010.
  - c. The temporary differences arising from changes in carrying values of inventories and property, plant and equipment on transition to IFRS result in a decrease to deferred income tax expense of \$933 for the three-month period ended June 30, 2010 and an increase to the deferred income tax expense of \$67 for the six-month period ended June 30, 2010.
- 3. The change in the Company's depreciation method impacted the Company's inventory overhead rate which resulted in a change in inventory values and change in inventories expensed through cost of goods sold.
- 4. Under IFRS, transaction costs incurred in the process of acquiring a business cannot be capitalized, but instead have to be immediately expensed resulting in an increase to selling, general and administrative expense of \$402 for three-month and \$693 for the six-month periods ended June 30, 2010.
- 5. Under IFRS, the calculation of the expense related to equity-settled compensation plans differs to reflect changes in the measurement and recognition of equity-settled awards that were outstanding and unvested at the transition date and those that were granted during the period. The impact of this adjustment was to increase the DDCP expense by \$28 for the three-month and \$57 for the six-month periods ended June 30, 2010 and to decrease the SAIP expense by \$1K for the three-month and \$2K for the six-month periods ended June 30, 2010.
- 6. Upon the adoption of IFRS, the Company redesignated its foreign currency hedge contracts which resulted in a gain on foreign exchange of \$171 for the three-month and a loss of \$197 for the six-month periods ended June 30, 2010.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

7. Under IFRS, the Company has identified a limited number of contracts as construction contracts and has recognized revenue based on the percentage of completion methodology which typically results in earlier recognition of revenues and costs. As a result, certain revenues and costs denominated in foreign currencies were recognized in different periods compared to Canadian GAAP and were translated to Canadian dollars at different rates of foreign exchange.

#### Reconciliation of comprehensive income as reported under Canadian GAAP and IFRS

The following is a reconciliation of the Company's comprehensive income reported in accordance with Canadian GAAP to its comprehensive income in accordance with IFRS for the three-month and six-month periods ended June 30, 2010.

	Note	Three-month period ended June 30, 2010 \$	Six-month period ended June 30, 2010 \$
Comprehensive income as reported under Canadian GAAP		10,808	16,194
Differences (decreasing) increasing reported amounts			
Differences in net income	[i]	(813)	(2,887)
Change in other comprehensive income			
Foreign currency translation	[ii]	(95)	889
		(908)	(1,998)
Comprehensive income as reported under IFRS		9,900	14,196
-			

<sup>[</sup>i] Differences in net income

Reflects the differences in net income between Canadian GAAP and IFRS as described in note 23.

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[in thousands of Canadian dollars, except where otherwise noted and per share data]

June 30, 2011

[ii] Foreign currency translation

Assets and liabilities of foreign operations having a functional currency other than the Canadian dollar are translated at the rate of exchange prevailing at the reporting date and revenues and expenses at average rates during the period. The increase in property, plant and equipment related to measurement at their revalued amounts creates increased foreign currency translation adjustments recorded in other comprehensive income.

#### Officers

Gary Anderson, President, Chief Executive Officer and Director Steve Sommerfeld, CA, Chief Financial Officer Dan Donner, Vice President Sales and Marketing Paul Franzmann, CA, Vice President Corporate Development, Southern Business Group Doug Weinbender, Vice President Operations, Western Business Group Ron Braun, Vice President and General Manager, Westfield Industries Eric Lister, Q.C., Counsel

#### Directors

Gary Anderson John R. Brodie, FCA, Audit Committee Chairman Bill Lambert, Board of Directors Chairman Bill Maslechko, Governance Committee Chairman David White, CA

Additional information relating to the Company, including all public filings, is available on SEDAR (www.sedar.com).

Ag Growth International 1301 Kenaston Blvd. Winnipeg, MB R3P 2P2 Telephone: 204.489.1855 Fax: 204.488.6929 www.aggrowth.com

Investor Relations: Steve Sommerfeld Telephone: 204.489.1855 Email: steve@aggrowth.com

Auditors: Ernst & Young LLP (Winnipeg) Transfer Agent: Computershare Investor Services Inc.

Shares Listed: Toronto Stock Exchange Stock Symbol: AFN